

## Cisco.700-760.v2022-05-17.q48

<b>Exam Code:</b>	700-760
<b>Exam Name:</b>	Cisco Security Architecture for Account Managers
<b>Certification Provider:</b>	Cisco
<b>Free Question Number:</b>	48
<b>Version:</b>	v2022-05-17
<b># of views:</b>	1073
<b># of Questions views:</b>	480
<a href="https://www.freeqas.com/qa/Cisco/700-760/Cisco.700-760.v2022-05-17.q48.html">https://www.freeqas.com/qa/Cisco/700-760/Cisco.700-760.v2022-05-17.q48.html</a>	

### NEW QUESTION: 1

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

**Answer: C,E (LEAVE A REPLY)**

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

### NEW QUESTION: 2

For what does ACI provide a single point of support?

- A. automation
- B. visibility
- C. management
- D. orchestration

**Answer: (SHOW ANSWER)**

### NEW QUESTION: 3

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Endpoints
- B. Cloud
- C. Corporate WAN
- D. Data Center
- E. Email

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 4**

Which customer use case is challenged by inconsistent protection, coverage gaps, and exposing businesses to unwanted security vulnerabilities?

- A. Vulnerable cloud
- B. Limited mobility
- C. Compliance issue
- D. Growing business
- E. Small budget

**Answer: A (LEAVE A REPLY)**

**NEW QUESTION: 5**

Which three options are cloud security products? (Choose three)

- A. Meraki
- B. Cloudlock
- C. NGFW
- D. Web Security Appliance
- E. Investigate
- F. Umbrella

**Answer: B,E,F (LEAVE A REPLY)**

**NEW QUESTION: 6**

What are two steps customers can take to evolve to a trust-centric security philosophy? (Choose two.)

- A. Block BYOD devices.
- B. Always verify and never trust everything inside and outside the perimeter.
- C. Limit internal access to networks.
- D. Require and install agents on mobile devices.
- E. Only grant access to authorized users and devices.

**Answer: B,E (LEAVE A REPLY)**

**NEW QUESTION: 7**

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)

- A. Simplify the datacenter
- B. Plan for the future
- C. Roll out more solutions
- D. Meet immediate needs
- E. Reduce training needs

**Answer: A,E (LEAVE A REPLY)**

**NEW QUESTION: 8**

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. Malware Protection
- B. CTD & Network Analytics
- C. DNS-Layer Security
- D. Cloud App Security
- E. Identity Services

**Answer: A,E (LEAVE A REPLY)**

**NEW QUESTION: 9**

Which ISR appliance do you use if your customer is a small business that requires integrated switching and routing and WAN redundancy?

- A. FirePower 8000 series
- B. Cisco 4000 Series ISR
- C. FirePower 2100 Series
- D. Cisco 800 Series ISR
- E. FirePower 7000 Series

**Answer: D (LEAVE A REPLY)**

**NEW QUESTION: 10**

Which issues are resolved with the Security Advantage programs? (Choose two)

- A. Have an end-of-year budget
- B. Have undefined security spend
- C. Need an unlimited consumption model
- D. Have a defined consumption level
- E. Require customized investments

**Answer: A,D (LEAVE A REPLY)**

**NEW QUESTION: 11**

Where do you start to achieve true network visibility?

- A. IT
- B. Fabric Level
- C. OT
- D. Branches

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 12**

Which three products are Cisco Visibility & Enforcement solutions? (Choose three.)

- A. Next-Generation Intrusion Prevention System (NGIPS)
- B. Next-Generation Firewalls (NGFW)
- C. Identity Services Engine (ISE)
- D. TrustSec

- E. Web Security
- F. Advanced Malware Protection (AMP) for Endpoints
- G. AnyConnect

**Answer: B,D,E ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 13**

Which three factors should a customer consider when choosing the ideal security solution provider?

(Choose three.)

- A. Offers more than just niche products
- B. Creates new market opportunities
- C. Is committed to security
- D. Provides solutions at the lowest cost
- E. Delivers excellent partner and customer support
- F. Generates higher margins on each sale

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 14**

Which two products are involved in discovering, classifying, and verifying profiles?

(Choose two.)

- A. Identity Services Engine
- B. Industrial Network Director
- C. Cisco Security Connector
- D. Duo
- E. Advanced Malware Protection

**Answer: A,E ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 15**

Which two options are products and benefit of email threat-centric solution? (Choose two)

- A. Cisco Registered Envelope Service
- B. Cloudlock
- C. Meraki
- D. AMP for Endpoints
- E. Cisco Umbrella
- F. Web Filtering

**Answer: D,E ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 16**

What are two common seller obstacles? (Choose two.)

- A. Unresponsive potential customers
- B. Complexity of solution components

- C. Seller competition
- D. Overcrowded portfolios
- E. Fragmented solutions

**Answer: A,E ([LEAVE A REPLY](#))**

**Valid 700-760 Dumps** shared by PrepPdf.com for Helping Passing 700-760 Exam! PrepPdf.com now offer the **newest 700-760 exam dumps**, the PrepPdf.com 700-760 exam **questions have been updated** and **answers have been corrected** get the **newest** PrepPdf.com 700-760 dumps with Test Engine here:

<https://www.preppdf.com/Cisco/700-760-prepaway-exam-dumps.html> (90 Q&As

Dumps, **40%OFF Special Discount: Exam-Tests**)

#### **NEW QUESTION: 17**

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

- A. App access control
- B. App process information
- C. Hardware packages
- D. Device updates
- E. App dependency map

**Answer: B,E ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 18**

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Multiple solution deployment choices
- B. Highly-scalable DC platforms
- C. Multi/hybrid cloud platforms
- D. Consolidated tracking and reporting
- E. Bulletproof NGFW appliances

**Answer: A,B ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 19**

What are two results of utilizing a fragmented security model? (Choose two.)

- A. Individual components pieced together to meet requirements.
- B. Decreased network accessibility through multiple applications.
- C. Reduced malicious file risk through additional segmentation.
- D. Decreased visibility and limited understand of security coverage.
- E. Increased identity controls.

**Answer: A,E ([LEAVE A REPLY](#))**

**NEW QUESTION: 20**

In which two ways does Cisco address resource constraints for customers? (Choose two.)

- A. Extended datacenter support
- B. Environment control via URL filtering and AVC
- C. Enable many features via one appliance
- D. IoT device hardware upgrades
- E. Consolidated training

**Answer: B,C (LEAVE A REPLY)**

**NEW QUESTION: 21**

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

**Answer: C,E (LEAVE A REPLY)**

Explanation

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

**NEW QUESTION: 22**

In the process of calculating the cost of recovery, which two elements will be taken into consideration? (Choose two.)

- A. time (in hours) to rebuild servers
- B. average revenue per hour
- C. server downtime (in hours)
- D. number of compromised servers

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 23**

Which three options are Cisco industry differentiators? (Choose three)

- A. best-in-class technologies
- B. largest selection of security solutions
- C. uncontested threat blocking
- D. unmatched support and services
- E. unparalleled commitment to security
- F. lowest price

**Answer: A,D,E (LEAVE A REPLY)**

**NEW QUESTION: 24**

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. Identity Services
- B. Malware Protection
- C. Cloud App Security
- D. CTD & Network Analytics
- E. DNS-Layer Security

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 25**

Which application works with customers to eliminate security gaps and ensure safe data access and storage in the cloud across devices?

- A. TrustSec
- B. Stealthwatch
- C. Next Generation Firewall
- D. Cloudlock
- E. AnyConnect
- F. AMP Threat Grid

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 26**

Which statement embodies trust-centric security?

- A. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate
- B. Verify before granting access via MDM software
- C. Protect users from attacks by enabling strict security policies.
- D. Verify before granting access via identity-based policies for users, devices, apps. and locations

**Answer: D (LEAVE A REPLY)**

**NEW QUESTION: 27**

Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

- A. Cloud
- B. Web
- C. Email
- D. Endpoints
- E. Mobile

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 28**

Which three attack vectors are protected by web security? Choose three.

- A. Endpoint
- B. Voicemail

- C. Cloud apps
- D. Web
- E. Virtual machines
- F. Mobile

**Answer: A,D,F ([LEAVE A REPLY](#))**

**NEW QUESTION: 29**

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. ISE
- B. AMP
- C. SD-Access
- D. MFA
- E. ACI

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 30**

Which two options drive successful business outcomes for customers? (Choose two)

- A. Enhanced visibility
- B. Firewall protection
- C. Hardend solutions
- D. Endpoint visibility
- E. Comprehensive threat protection

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 31**

What is used to reduce attack surfaces?

- A. Device trust
- B. Remediation
- C. Access
- D. Segmentation

**Answer: B ([LEAVE A REPLY](#))**

**Valid 700-760 Dumps** shared by PrepPdf.com for Helping Passing 700-760 Exam!  
PrepPdf.com now offer the **newest 700-760 exam dumps**, the PrepPdf.com 700-760 exam **questions have been updated** and **answers have been corrected** get the **newest** PrepPdf.com 700-760 dumps with Test Engine here:

**NEW QUESTION: 32**

Which two areas require secure access? (Choose two.)

- A. Workflow
- B. Workspace
- C. Worktable
- D. Workloads
- E. Workforce

**Answer: D,E ([LEAVE A REPLY](#))**

**NEW QUESTION: 33**

Which three customer use cases address the best outcome? (Choose three)

- A. Deliver flexible deployment options.
- B. Propose the best scalability.
- C. Provide complete protection.
- D. Enhance remediation.
- E. Faster threat identification
- F. Offer powerful and integrated products.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 34**

Which two security areas are part of Cisco's web solutions? (Choose two.)

- A. Email Security
- B. URL Filtering
- C. Identity & Access Control
- D. Web Security
- E. Malware Protection

**Answer: B,D ([LEAVE A REPLY](#))**

**NEW QUESTION: 35**

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

- A. Removing bureaucratic security tags
- B. Removing reporting requirements
- C. Providing identity verification
- D. Ensuring all employees have access to all files
- E. Securing email communications

**Answer: C,D ([LEAVE A REPLY](#))**

**NEW QUESTION: 36**

Which two security risks are created by legacy approaches to networking? (Choose two.)

- A. network downtime
- B. access points
- C. user vulnerability
- D. large attack surface
- E. slow containment

**Answer: D,E ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 37**

Which option describes how partners can help customers using their unique relationship with Cisco award-winning resources and support?

- A. Be the first to receive new innovations
- B. Access 24-hour support around the world
- C. Earn higher margins on each deal sold
- D. Take advantage of incentives programs

**Answer: D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 38**

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Rebuild their security portfolios with new solutions
- B. Complement threat-centric tactics with trust-centric methods.
- C. Reinforce their threat-centric security tactics.
- D. Decrease internal access and reporting
- E. Expand their IT departments.

**Answer: B,C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 39**

Which response is correct if a customer wants to know how the Cisco Secure Access solution manages a changing user base in a growing company?

- A. Cisco delivers a flexible and scalable security solution framework that can adapt to changing customer needs.
- B. Cisco provides the ability to monitor and restrict application usage. As applications become more complex, Cisco provides the flexibility to control all or subsets of the applications.
- C. Cisco architecture offers the lowest TCO by providing products that integrate together, lowering the cost of IT setup, management, and maintenance.
- D. Cisco Security Intelligence Operations integrate all security solutions, providing advanced protection against new threats.

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 40**

Which two attack vectors are protected by Cyber Threat Defense and network analytics  
(Choose two)

- A. Campus and branch
- B. Voicemail
- C. Email
- D. Web
- E. Cloud apps

**Answer: C,D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 41**

Which three products are used to secure the cloud? (Choose three.)

- A. ESA
- B. Umbrella
- C. Tetration
- D. Meraki
- E. Cloudlock
- F. NGFW

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 42**

Which two options are features of the endpoints threat-centric solution? (Choose two.)

- A. remote VPN
- B. fuzzy fingerprinting
- C. antivirus defense
- D. web proxy
- E. URL filtering

**Answer: B,C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 43**

What does remote access use to verify identity?

- A. Agents
- B. AMP for Endpoints
- C. Remote Access VPN
- D. MFA

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 44**

Which two options are solutions and features of campus and branch threat-centric solution?

(Choose two)

- A. NGFW and NGIPS

- B. Behavioral indication of compromise
- C. Enabled and protected investment
- D. Network analytics
- E. File retrospection and trajectory

**Answer: A,C (LEAVE A REPLY)**

**NEW QUESTION: 45**

Which customer use case is challenged by device incompatibility, OS diversity, and a multitude of third-party application?

- A. Vulnerable cloud
- B. Limited mobility
- C. Growing business
- D. Small budget
- E. Compliance issue

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 46**

Which three factors should a customer consider when choosing the ideal security solution provider? (Choose three.)

- A. Provides solutions at the lowest cost
- B. Offers more than just niche products
- C. Creates new market opportunities
- D. Generates higher margins on each sale
- E. Delivers excellent partner and customer support
- F. Is committed to security

**Answer: B,E,F (LEAVE A REPLY)**

**Valid 700-760 Dumps** shared by PrepPdf.com for Helping Passing 700-760 Exam! PrepPdf.com now offer the **newest 700-760 exam dumps**, the PrepPdf.com 700-760 exam **questions have been updated** and **answers have been corrected** get the **newest** PrepPdf.com 700-760 dumps with Test Engine here:

<https://www.preppdf.com/Cisco/700-760-prepaway-exam-dumps.html> (90 Q&As

Dumps, **40%OFF Special Discount: Exam-Tests**)

**NEW QUESTION: 47**

Which three products are Cisco Advanced Threat solutions? (Choose three.)

- A. Remote Access VPN
- B. Stealthwatch
- C. Web Security

- D. Next-Generation Firewall (NGFW)
- E. Advanced Malware Protection (AMP)
- F. ThreatGrid
- G. Next-Generation Intrusion Prevention System (NGIPS)

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 48**

What are two common customer obstacles? (Choose two.)

- A. Compliance regulations
- B. Limited resources
- C. Security system blackouts
- D. High turnover of IT professionals
- E. Lack of solution integration

Answer: ([SHOW ANSWER](#))

**Valid 700-760 Dumps** shared by PrepPdf.com for Helping Passing 700-760 Exam! PrepPdf.com now offer the **newest 700-760 exam dumps**, the PrepPdf.com 700-760 exam **questions have been updated** and **answers have been corrected** get the **newest** PrepPdf.com 700-760 dumps with Test Engine here:

<https://www.preppdf.com/Cisco/700-760-prepaway-exam-dumps.html> (90 Q&As

Dumps, **40%OFF Special Discount: Exam-Tests**)