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NEW QUESTION: 1

Which two attack vectors are protected by cloud app security? (Choose two.)

- A. cloud apps
- B. mobile
- C. voicemail
- D. campus and branch
- E. email

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

Which two options are solutions and features of campus and branch threat-centric solution?

(Choose two)

- A. File retrospection and trajectory
- B. Enabled and protected investment
- C. Behavioral indication of compromise
- D. NGFW and NGIPS
- E. Network analytics

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 3

Which two options are products and benefit of email threat-centric solution? (Choose two)

- A. Cloudlock
- B. AMP for Endpoints
- C. Cisco Umbrella
- D. Meraki
- E. Web Filtering

F. Cisco Registered Envelope Service

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 4

Which issue do customers with vulnerable cloud issues deal with? (Choose three)

- A. complex mobile management
- B. expensive malware attacks
- C. solution that does not extend to cloud
- D. invisible employee apps usage
- E. lack of protection from cloud apps
- F. appropriate level of access

Answer: C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 5

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Data Center
- B. Cloud
- C. Email
- D. Endpoints
- E. Corporate WAN

Answer: C,E ([LEAVE A REPLY](#))

NEW QUESTION: 6

Which component of StealthWatch uses sophisticated security analytics to accelerate threat response times?

- A. Network control
- B. Investigation
- C. Threat protection
- D. Anomaly detection

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 7

Which response is correct if a customer wants to know how the Cisco Secure Access solution manages a changing user base in a growing company?

- A. Cisco delivers a flexible and scalable security solution framework that can adapt to changing customer needs.
- B. Cisco architecture offers the lowest TCO by providing products that integrate together, lowering the cost of IT setup, management, and maintenance.
- C. Cisco Security Intelligence Operations integrate all security solutions, providing advanced protection against new threats.

D. Cisco provides the ability to monitor and restrict application usage. As applications become more complex, Cisco provides the flexibility to control all or subsets of the applications.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 8

What is an attribute of Cisco Talos?

- A. Blocks threats in real time
- B. Detection of threats communicated within 48 hours of occurrence
- C. Real-time threat information
- D. 3rd party applications integrated through comprehensive APIs

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

What are two common customer obstacles? (Choose two.)

- A. Limited resources
- B. Lack of solution integration
- C. High turnover of IT professionals
- D. Compliance regulations
- E. Security system blackouts

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 10

Which three attack vectors are protected by web security? Choose three.

- A. Endpoint
- B. Voicemail
- C. Mobile
- D. Cloud apps
- E. Web
- F. Virtual machines

Answer: A,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 11

Which customer use case is challenged by inconsistent protection, coverage gaps, and exposing businesses to unwanted security vulnerabilities?

- A. Limited mobility
- B. Vulnerable cloud
- C. Compliance issue
- D. Growing business
- E. Small budget

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 12

What does remote access use to verify identity?

- A. Remote Access VPN
- B. MFA
- C. AMP for Endpoints
- D. Agents

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 13

Which network security product provides a unified image on an intuitive interface?

- A. Cloudlock
- B. Advanced Malware Protection
- C. Firepower Threat Defense
- D. Next-Generation Intrusion Prevention System

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 14

What are two common seller obstacles? (Choose two.)

- A. Seller competition
- B. Unresponsive potential customers
- C. Overcrowded portfolios
- D. Complexity of solution components
- E. Fragmented solutions

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 15

Which two attack vectors are protected by identity and access control? (Choose two.)

- A. data center
- B. campus and home
- C. cloud apps
- D. endpoints
- E. voicemail

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 16

Which two attack vectors are protected by email security? (Choose two)

- A. voicemail
- B. email
- C. mobile
- D. cloud apps

- E. endpoints
- F. virtual machines

Answer: B,E ([LEAVE A REPLY](#))

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NEW QUESTION: 17

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. Identity Services
- B. Cloud App Security
- C. CTD & Network Analytics
- D. Malware Protection
- E. DNS-Layer Security

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 18

Which two attack vectors are protected by email security? (Choose two)

- A. email
- B. cloud apps
- C. voicemail
- D. mobile
- E. endpoints
- F. virtual machines

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 19

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Consolidated tracking and reporting
- B. Multi/hybrid cloud platforms
- C. Highly-scalable DC platforms
- D. Multiple solution deployment choices
- E. Bulletproof NGFW appliances

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 20

Where do you start to achieve true network visibility?

- A. IT
- B. Fabric Level
- C. Branches
- D. OT

Answer: B (LEAVE A REPLY)

NEW QUESTION: 21

What are two ways that Cisco helps customers balance protection and accessibility?

(Choose two)

- A. Leverage integrated tools and dynamic context to enforce policies
- B. Manage risk more effectively across the environment.
- C. Provide vital training to ensure a skilled workforce.
- D. Reinforce device infrastructure with an extensive security portfolio
- E. Analyze user and device vulnerability.

Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 22

Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

- A. Web
- B. Mobile
- C. Cloud
- D. Email
- E. Endpoints

Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 23

Which two options are small budget customer concerns? (Choose two.)

- A. Licenses are too cheap.
- B. Security budget has been shrinking
- C. Too many security vendors to manage.
- D. Multiple devices are leaving a gap in security.
- E. Products are not packaged together.

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 24

For what does ACI provide a single point of support?

- A. management
- B. visibility
- C. automation

D. orchestration

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 25

Which option describes how partners can help customers using their unique relationship with Cisco award-winning resources and support?

- A. Take advantage of incentives programs
- B. Access 24-hour support around the world
- C. Be the first to receive new innovations
- D. Earn higher margins on each deal sold

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 26

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Expand their IT departments.
- B. Rebuild their security portfolios with new solutions
- C. Complement threat-centric tactics with trust-centric methods.
- D. Decrease internal access and reporting
- E. Reinforce their threat-centric security tactics.

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 27

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

- A. Ensuring all employees have access to all files
- B. Securing email communications
- C. Removing reporting requirements
- D. Removing bureaucratic security tags
- E. Providing identity verification

Answer: A,E ([LEAVE A REPLY](#))

NEW QUESTION: 28

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- A. Facilitates rapid quoting to decrease time to market
- B. Supports a focus on the customer lifecycle
- C. Incentivizes partner-driven opportunity creation efforts
- D. Strengthens customer success management
- E. Reinforces partner demand-generation capabilities

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

On average, how much do network attacks cost?

- A. \$500k
- B. \$300B
- C. \$300K
- D. \$50K

Answer: C (LEAVE A REPLY)

NEW QUESTION: 30

What are two results of utilizing a fragmented security model? (Choose two.)

- A. Decreased visibility and limited understand of security coverage.
- B. Increased identity controls.
- C. Reduced malicious file risk through additional segmentation.
- D. Individual components pieced together to meet requirements.
- E. Decreased network accessibility through multiple applications.

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 31

Which ISR appliance do you use if your customer is a small business that requires integrated switching and routing and WAN redundancy?

- A. FirePower 7000 Series
- B. Cisco 4000 Series ISR
- C. Cisco 800 Series ISR
- D. FirePower 2100 Series
- E. FirePower 8000 secirs

Answer: B (LEAVE A REPLY)

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NEW QUESTION: 32

Which three customer use cases address the best outcome? (Choose three)

- A. Propose the best scalability.
- B. Provide complete protection.
- C. Enhance remediation.
- D. Offer powerful and integrated products.
- E. Deliver flexible deployment options.

F. Faster threat identification

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 33

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Rebuild their security portfolios with new solutions
- B. Decrease internal access and reporting
- C. Expand their IT departments.
- D. Reinforce their threat-centric security tactics.
- E. Complement threat-centric tactics with trust-centric methods.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 34

What are two key Cisco IoT use cases? (Choose two.)

- A. Mobile Utilities
- B. Parks and Recreation
- C. Financial Institutions
- D. Industrial Security
- E. Connected Health

Answer: D,E ([LEAVE A REPLY](#))

NEW QUESTION: 35

Which two products are involved in granting safe access to apps? (Choose two.)

- A. SD-Access
- B. Identity Services Engine
- C. TrustSec
- D. ACI
- E. Duo

Answer: B,E ([LEAVE A REPLY](#))

NEW QUESTION: 36

Which ISR appliance do you use if your customer is a small business that requires integrated switching and routing and WAN redundancy?

- A. Cisco 4000 Series ISR
- B. FirePower 2100 Series
- C. FirePower 8000 series
- D. Cisco 800 Series ISR
- E. FirePower 7000 Series

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 37

Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

- A. Email
- B. Endpoints
- C. Web
- D. Mobile
- E. Cloud

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 38

Which two attack vectors are protected by remote access VPN? (Choose two.)

- A. campus and branch
- B. voicemail
- C. mobile
- D. email
- E. cloud apps

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 39

What are two factors that influence customer IoT conversations'? (Choose two)

- A. Maturity
- B. Protection
- C. Detection
- D. Prevention
- E. Motivation

Answer: A,E ([LEAVE A REPLY](#))

NEW QUESTION: 40

Which two security areas are part of Cisco's web solutions? (Choose two.)

- A. Email Security
- B. Identity & Access Control
- C. Web Security
- D. Malware Protection
- E. URL Filtering

Answer: C,E ([LEAVE A REPLY](#))

NEW QUESTION: 41

Which two Cisco business values demonstrate features of end-to-end protection and protection across the attack continuum? (Choose two.)

- A. flexibility
- B. protection
- C. control

D. cost effectiveness

E. completeness

Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 42

Which two options are products in the cloud apps threat-centric solution? (Choose two.)

A. ISE

B. Stealthwatch

C. Cloudlock

D. Talos

E. Meraki

Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 43

Which three products are Cisco Visibility & Enforcement solutions? (Choose three.)

A. Web Security

B. Identity Services Engine (ISE)

C. Advanced Malware Protection (AMP) for Endpoints

D. AnyConnect

E. Next-Generation Firewalls (NGFW)

F. TrustSec

G. Next-Generation Intrusion Prevention System (NGIPS)

Answer: A,E,F (LEAVE A REPLY)

NEW QUESTION: 44

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

A. more networks

B. more vulnerabilities

C. more users

D. more IT professionals

E. more devices

Answer: C,E (LEAVE A REPLY)

NEW QUESTION: 45

What is used to reduce attack surfaces?

A. Device trust

B. Segmentation

C. Access

D. Remediation

Answer: D (LEAVE A REPLY)

NEW QUESTION: 46

Which three products are Cisco Advanced Threat solutions? (Choose three.)

- A. Stealthwatch
- B. Remote Access VPN
- C. Next-Generation Intrusion Prevention System (NGIPS)
- D. Web Security
- E. Advanced Malware Protection (AMP)
- F. Next-Generation Firewall (NGFW)
- G. ThreatGrid

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 47

In the process of calculating the cost of recovery, which two elements will be taken into consideration? (Choose two.)

- A. server downtime (in hours)
- B. number of compromised servers
- C. time (in hours) to rebuild servers
- D. average revenue per hour

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 48

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

- A. Device updates
- B. App process information
- C. App dependency map
- D. App access control
- E. Hardware packages

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 49

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

- A. more IT professionals
- B. more devices
- C. more networks
- D. more vulnerabilities
- E. more users

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 50

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Cisco Security Connector
- B. Identity Services Engine
- C. Duo
- D. Industrial Network Director
- E. Advanced Malware Protection

Answer: A,E ([LEAVE A REPLY](#))

NEW QUESTION: 51

How does the Cisco policy and access solution handle a changing user base in growing company?

- A. Cisco delivers a flexible and scalable security solution framework that can adapt to changing customer needs
- B. Cisco provides you the ability to monitor and restrict application usage. As applications become more complex, Cisco provides the flexibility to control all or subsets of the application.
- C. Cisco Talos Security Intelligence and Research Group integrates into all security solutions, which provides advanced protection against new threats.
- D. Cisco architecture offers the lowest TCO by providing product that integrate, which lowers the cost of IT setup, management, and maintenance.

Answer: ([SHOW ANSWER](#))

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