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NEW QUESTION: 1

A small customer has given you a list of requirements.

Which requirement indicates the company will require an HPE Aruba solution, rather than an HPE OfficeConnect solution?

- A. secure guest and employee access
- B. 802.11ac wireless support
- C. uplinks that support up to 10 GbE
- D. high-density deployment that supports UCC

Answer: D (LEAVE A REPLY)

Explanation/Reference:

NEW QUESTION: 2

What is a benefit that Aruba Mobility Master (MM) and an ArubaOS architecture bring to network management?

- A. MM offers a single management interface for configuring wireless devices and onboarding user wireless devices.
- B. Admins can manage ArubaOS switches and ArubaOS controllers from the same management interface.
- C. Customers can obtain a flexible, cloud-based option for managing their controllers centrally.
- D. MM provides a centralized licensing repository and a single interface for configuring controllers.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 3

What is an advantage of the Aruba Software Platform? (Select two.)

- A.** It is the industry's first WLAN software platform that offers exclusive cloud deployment so that customers have a single simple choice.
- B.** It embeds the ArubaOS-CX Network Analytics Engine (NAE) into all wired and wireless infrastructure to improve security.
- C.** It uses proprietary technologies that prevent third-party integration, providing more sales opportunities for Aruba.
- D.** It makes the underlying infrastructure smarter, helping to deliver contextual experiences for end users and line-of-business teams.
- E.** It is programmable, with an API-first design that helps to encourage automation and integration.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

What is a primary difference between Aruba 310 and Aruba 340 Series APs?

- A.** Aruba 340s support 802.11ax, and Aruba 310s support 802.11ac.
- B.** Aruba 340s support outdoor deployments, and Aruba 310s support indoor ones.
- C.** Aruba 340s support 802.11ac, and Aruba 310s support 802.11b/g/n only.
- D.** Aruba 340s support higher density deployments than Aruba 310s.

Answer: **D** ([LEAVE A REPLY](#))

NEW QUESTION: 5

Gen Mobile employees want to connect their personal devices to their corporate networks. Which significant issue does this pose to IT?

- A.** an increase in the threat of hackers attacking the company with viruses and malware
- B.** a decrease in employee productivity because they use their devices for non-work activity
- C.** lower morale among older employees who feel that management favors younger workers
- D.** an increase in the difficulty of maintaining inventory control and upgrading applications

Answer: **D** ([LEAVE A REPLY](#))

NEW QUESTION: 6

As customers deploy more Internet of Things (IoT) devices, what is one implication for potential Aruba customers?

- A.** Most IoT devices introduce vulnerabilities because they don't utilize any standard set of security defenses.
- B.** IoT devices require special management software because they use different wireless standards than the standards that most wireless devices are built for.
- C.** Continuous monitoring and NAC cannot detect IoT devices because they do not appear like mobile and BYOD devices on network management software.

D. IoT devices require cloud management and data storage, so customers need to have a hybrid infrastructure in place.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

Aruba has the #2 worldwide market share in which networking product segment?

- A. Certificate authority managed security domains
- B. Virtual controller based solutions
- C. OpenFlow enabled networking ecosystems
- D. Layer 2 and Layer 3 Ethernet switches

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 8

A mid-sized customer is having trouble deciding between in a controllerless Aruba solution and a controllerbased one. What can you explain to the customer about how Aruba protects the company's investment?

- A. The same Aruba APs can be deployed in controllerless Instant mode and then later changed to controlled mode.
- B. Aruba uses a cloud subscription-based licensing model for controllerless APs, and these licenses can be upgraded to controller licenses.
- C. There is no difference in features and capabilities between a controllerless and controller-based Aruba solution.
- D. Aruba offers a buy-back program for controllerless Instant APs, making it cost effective to later deploy controlled APs.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

Your customer is considering Aruba ClearPass for policy management, but suggests Microsoft's Active Directory is enough of an access control system to protect the enterprise network.

How should you counter this objection?

- A. Active Directory alone is not enough, but when it is integrated with the role-based access firewall, the combined solution functions as a mobile device management solution.
- B. Active Directory authenticates users, but true network access control must define who and which devices can connect to which devices, data, infrastructure, and apps, as ClearPass does.
- C. While Active Directory can define access controls for users based on factors such as identity and type of connection, it does not provide machine learning to track user behavior, as ClearPass does.
- D. Microsoft's Active Directory has been proven by multiple security analysts to be easily hackable, so it requires ClearPass's more secure credential repository to enhance it.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

You are proposing an Aruba wired and wireless solution to a customer. After a discussion about Aruba ClearPass and IntroSpect, a member of the security team asks about security measures that go beyond software solutions.

What is one advantage of Aruba Secure Infrastructure that you should emphasize to this technical influencer?

- A.** Silicon root of trust creates a digital fingerprint in the silicon of ArubaOS switches to ensure they will never boot with compromised hardware.
- B.** Aruba controlled APs maintain a distributed policy engine that defines who and what devices can connect to which data, infrastructure, and applications.
- C.** An Aruba infrastructure reduces the likelihood traffic can be intercepted with centralized encryption and deep packet inspection.
- D.** Connectivity Health collects and compiles information about switch configuration, protocol, and system state and uses machine learning to compare this information to baseline figures.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

What is one advantage of the experience-driven approach to management?

- A.** It focuses on break-fix tools, so that IT spends its time keeping the lights on.
- B.** It focuses on meeting business initiatives by improving performance, reliability, and secure network access.
- C.** It relies on on-prem management exclusively so customers can avoid the security vulnerabilities of cloud.
- D.** It relies on traditional tools that most IT admins are familiar with, such as the CLI, SNMP, and logs.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 12

A small customer has a tight budget but needs 10 GbE uplinks.

Which HPE OfficeConnect switch should you suggest?

- A.** HPE OfficeConnect 1620 switch
- B.** HPE OfficeConnect 1820 switch
- C.** HPE OfficeConnect 1850 switch
- D.** HPE OfficeConnect 1405 switch

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

A customer has a management solution that provides RF-metrics for the wireless solution, but this information is not enough to identify the source of all connectivity issues.

The customer needs one management solution that will reduce helpdesk tickets and go beyond RF analysis.

Which feature of Aruba management solutions should you emphasize to this customer?

- A. VisualRF
- B. AppRF
- C. Connectivity Health
- D. User and Entity Behavior Analytics

Answer: (SHOW ANSWER)

NEW QUESTION: 14

What business benefit does Aruba AirMatch provide?

- A. better load balancing and availability for controllers
- B. enhanced user experience in dense environments
- C. simpler troubleshooting with AP and client tracking
- D. better security through matching policies on wireless and wired

Answer: B (LEAVE A REPLY)

Explanation/Reference: <https://h20195.www2.hp.com/V2/getpdf.aspx/c05279008.pdf?ver=2>

NEW QUESTION: 15

You have proposed an Aruba Central solution for a customer that requires high availability for management.

What benefit of Central should you explain?

- A. Central is automatically deployed as a clustered solution in the customer also has a Mobility Master (MM).
- B. Central can switch to a local management console if the connection to the cloud is lost.
- C. Central supports integration with third-party backup solutions such as Veeam.
- D. Central can be deployed as a primary appliance and standby appliance with no additional licensing costs.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 16

What advantages do Aruba micropolicies provide your customers?

- A. Provide a backend database for enforcing security issues
- B. Detect malware and attacks with the latest signatures downloaded from Aruba
- C. Enforce a secure VPN connection for remote users to protect the network from malicious attacks
- D. Apply user-aware and IoT-aware policies that adapt to changing conditions

Answer: D (LEAVE A REPLY)

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<https://www.preppdf.com/HP/HPE2-W02-prepaway-exam-dumps.html> (123 Q&As Dumps, **40%OFF Special Discount: Exam-Tests**)

NEW QUESTION: 17

A customer complains about the complexity of wired network architectures?

What should you explain about ArubaOS switches?

- A.** Network Analytics Engine (NAE) analyzes network traffic patterns and automatically reconfigures the network architecture in order to optimize traffic flows.
- B.** Aruba switches bring performance, security and operational simplicity to enterprise networks with innovations like Segmentation and Aruba Network Analytics Engine.
- C.** Dynamic segmentation divides the wired network architecture into three logical tiers, making it simpler to deploy the switches with less work on the part of managers.
- D.** ArubaOS switches deliver the high performance and features that enterprise customers need combined with the simplicity of an unmanaged switch that requires zero configuration.

Answer: (SHOW ANSWER)

NEW QUESTION: 18

You want to begin qualifying a customer for Aruba IntroSpect.

Which topic can you introduce to begin the conversation?

- A.** whether the customer uses SEIM and is overwhelmed with alerts
- B.** how much insight IT staff have into the root causes behind performance issues
- C.** how the customer would like to define access policies for wireless users
- D.** whether the customer has detected rogue Aps in the environment

Answer: (SHOW ANSWER)

NEW QUESTION: 19

What is a primary function of Aruba Clearpass OnGuard?

- A.** Providing employees with automated, self-service workflows.
- B.** revoking access for any device that is stolen, lost or replaced.
- C.** preventing noncompliant devices from accessing the network.
- D.** allowing customers to customize guest access and authorization.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 20

You are pursuing an opportunity to sell an Aruba location-based service solution to a customer. The customer is also considering a Cisco location-based solution. What should you explain to distinguish the Aruba solution?

- A.** Aruba beacons fully pair with users' devices for a more complete and effective solution while Cisco beacons do not establish a full pair.
- B.** The Aruba solution can use cost-effective and easy-to-deploy battery-powered beacons or leverage beacons built into existing Aruba Aps while Cisco forces customers to rip and replace existing Aps for location services support.
- C.** Aruba offers PoE for beacons to make them easier to install and manage while Cisco beacons only support external power supplies.
- D.** Aruba delivers an already complete mobile application tailored to the customer vertical while Cisco forces customers to create their own applications.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

What is one way Aruba solutions help healthcare companies support BYOD and BioMed initiatives?

- A.** Aruba Client Match maximizes performance in a dense environment with many different types of devices, enabling staff to communicate and access records more quickly.
- B.** Aruba IntroSpect strictly enforces HIPPA regulations by only making records available to healthcare providers if the patient provides his or her password.
- C.** Aruba Meridian regulates patient access and applies access controls that prevent patients from monopolizing bandwidth and interfering with more important traffic.
- D.** Aruba ClearPass automatically downloads software on every patient device to constantly track each asset's location, even if it leaves the premises.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 22

Which customer is a good target for an Aruba SD-Branch solution?

- A.** a small to medium business (SMB) that needs a simple solution to add a branch.
- B.** a retailer that needs to support a large number of small branch sites
- C.** a university that needs to provide VPN access for faculty at home
- D.** an enterprise that needs to add one large branch over MPLS

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 23

Your customer wants to implement wired Internet of Things (IoT) devices, but is concerned about security.

Which feature of an Aruba wireless solution ensures that this IoT traffic is inspected by a firewall?

- A. Dynamic segmentation
- B. RF Protect
- C. Location services
- D. Smart Rate Ports

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

What advantages do Aruba micropolicies provide your customers?

- A. Enforce a secure VPN connection for remote users to protect the network from malicious attacks
- B. Detect malware and attacks with the latest signatures downloaded from Aruba
- C. Provide a backend database for enforcing security issues
- D. Apply user-aware and IoT-aware policies that adapt to changing conditions

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 25

You are meeting a new customer and think they might benefit from an Aruba mobile engagement strategy.

What is one question you can ask to help qualify the customer?

- A. "Do you think your employees would be happier if they didn't have to engage directly with customers?"
- B. "How much money are you willing to dedicate to transforming your mobile platform?"
- C. "How many of your employees are working remotely on a regular basis?"
- D. "How could a mobile app help you find innovative ways to increase customer satisfaction scores?"

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 26

What is the Aruba Experience Edge Platform?

- A. It comprises the Aruba infrastructure, software, and partnerships that work together to improve user network experiences.
- B. It is an analytics-driven security framework that includes Aruba IntroSpect, RF Protect, and ClearPass.
- C. It is an experience-driven portal that provides access to a partnership ecosystem with Aruba technology partners.
- D. It comprises the suite of products in the Aruba SD-WAN solution, including edge gateways and centralized gateways.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 27

Which statement indicates that the customer could benefit from Aruba asset tracking capabilities?

- A. "We are a growing business and we want to encourage our employees to bring their own devices, but we are not exactly sure how best to manage and onboard all of these devices".
- B. "We have developed an app that our customers can download to explore the services available at our venue, but we want to enhance the app with more location-specific information".
- C. "Our nurses are constantly running around looking for misplaced equipment; this not only wastes time, but also negatively affects and quality of care we provide to our patients".
- D. "We have several big machines at on our main constructions sites, a we need a process to quickly and accurately calibrate them all to help avoid any mishaps".

Answer: C (LEAVE A REPLY)

NEW QUESTION: 28

You are proposing an Aruba controller-based solution for a customer.

Which customer need indicates that you should propose Aruba Mobility Master as part of the solution?

- A. the need to simplify the development of customer-facing mobile engagement apps
- B. the need to manage wired and wireless devices from one interface
- C. the need for always-on wireless connectivity with no downtime
- D. the need for machine-learning-based insights into network health and connectivity

Answer: B (LEAVE A REPLY)

NEW QUESTION: 29

You have already determined that a customer has a distributed enterprise.

Which question will help qualify the customer for the Aruba SD-Branch solution?

- A. Do you use a SIEM today, and is it satisfying your needs for scalability and attack detection?
- B. Have you considered using MPLS to reduce costs?
- C. How do you access cloud services, and what issues are you seeing with your current router?
- D. Which branches experience the smallest and highest traffic loads?

Answer: D (LEAVE A REPLY)

Explanation/Reference:

Reference: <https://www.arubanetworks.com/solutions/sd-branch/>

NEW QUESTION: 30

You are selling an Aruba wireless solution to a healthcare organization. The customer now mentions these additional pain points:

* Nurses and other staff are wasting time searching for equipment.

* Staff doesn't know when wheelchairs are left in other departments.

Based on these specific pain points, what additional solution should you recommend?

A. Aruba Analytics Location Engine (ALE)

B. Aruba Central

C. Aruba asset tracking tags

D. Aruba Meridian and beacons

Answer: C (LEAVE A REPLY)

NEW QUESTION: 31

Which Aruba technology provides customers with zero-touch provisioning at branch and remote offices?

A. Provision ASIC

B. AppRF

C. Activate

D. Smart Rate

Answer: (SHOW ANSWER)

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NEW QUESTION: 32

What is a primary difference between Aruba 310 and Aruba 340 Series APs?

A. Aruba 340s support higher density deployments than Aruba 310s.

B. Aruba 340s support outdoor deployments, and Aruba 310s support indoor ones.

C. Aruba 340s support 802.11ac, and Aruba 310s support 802.11b/g/n only.

D. Aruba 340s support 802.11ax, and Aruba 310s support 802.11ac.

Answer: (SHOW ANSWER)

Explanation/Reference: <https://www.arubanetworks.com/products/networking/access-points/340-series/>

NEW QUESTION: 33

What is one distinguishing feature of Aruba NetInsight and User-centric Service Assurance?

A. They help improve customer engagement by providing a customizable Wi-Fi portal.

B. They help IT to simplify policy enforcement by enhancing visibility, authentication and authorization.

C. They help to analyze customer usage patterns over a certain period of time so that companies can improve marketing campaign success.

D. They help deliver a better user experience with in-depth network analytics to assess user, device, and application connectivity.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 34

You have already determined that a customer has a distributed enterprise. Which question will help qualify the customer for the Aruba SD-Branch solution?

A. Have you considered using MPLS to reduce costs?

B. Which branches experience the smallest and highest traffic loads?

C. Do you use a SIEM today, and is it satisfying your needs for scalability and attack detection?

D. How do you access cloud services, and what issues are you seeing with your current router?

Answer: B (LEAVE A REPLY)

NEW QUESTION: 35

What is one challenge distributed enterprises face with traditional branch architecture?

A. A traditional branch architecture does not support a WAN established over MPLS, which is the most cost-effective choice for most customers.

B. In a traditional architecture, all branch traffic has to be routed through the datacenter to get the Internet or the cloud.

C. Traditional branches do not have enough separate hardware devices for customers to meet performance requirements.

D. A traditional branch architecture unifies security policies centrally, which frustrates local IT staff what do not understand the policies.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 36

What is one indication that a customer could be a good candidate for an Aruba wireless solution?

A. The customer is a company of about 60 employees and wants a simple plug-and-play solution.

B. The customer wants to ensure better segmentation of the wired network from the wireless one.

C. The customer recently upgrade their wired network to a third-party vendor's equipment.

D. The customer has another vendor's wireless solution and experiences dropped calls in their UCC solution that negatively affects productivity.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 37

What is one challenge distributed enterprises face with traditional branch architecture?

- A.** In a traditional architecture, all branch traffic has to be routed through the datacenter to get the Internet or the cloud.
- B.** A traditional branch architecture unifies security policies centrally, which frustrates local IT staff what do not understand the policies.
- C.** Traditional branches do not have enough separate hardware devices for customers to meet performance requirements.
- D.** A traditional branch architecture does not support a WAN established over MPLS, which is the most cost-effective choice for most customers.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 38

What is one key advantage of Aruba wireless solutions as compared to Cisco Meraki solutions?

- A.** Aruba offers cloud subscription-based licensing for all APs while Cisco Meraki requires a significant CAPEX expenditure.
- B.** Aruba offers beamforming in APs to improve wireless coverage while Cisco Meraki Aps does not support any such feature.
- C.** Aruba offers integration with an extensive ecosystem while Cisco Meraki offers little third-party integration.
- D.** Aruba offers one simple choice for management while Cisco Meraki has a confusing array of management options.

Answer: (SHOW ANSWER)

Explanation/Reference:

Reference: https://www.itcentralstation.com/products/comparisons/aruba-wireless_vs_cisco-meraki-wireless-lan

NEW QUESTION: 39

What business benefit does Aruba AirMatch provide?

- A.** better load balancing and availability for controllers
- B.** simpler troubleshooting with AP and client tracking
- C.** better security through matching policies on wireless and wired
- D.** enhanced user experience in dense environments

Answer: D (LEAVE A REPLY)

NEW QUESTION: 40

A customer needs an AP that provides Wave 2 802.11ac for an outdoor environment. Which AP Series meets the need?

- A. AP 303H
- B. AP 360
- C. AP 340
- D. AP 330

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 41

How can Aruba AirWave and its unique feature set help you to increase your sales pipeline?

- A. AirWave's cloud-based management model attracts customers who traditionally avoid deploying management solutions.
- B. With the managed services option, you can use AirWave to add an additional revenue stream to your business.
- C. Because AirWave is required for the Aruba role-based firewall to work, you should be able to add it on to all wireless solution sales.
- D. Multivendor network management can provide you with entry into competitive accounts and ease the transition to Aruba solutions.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 42

Your customer emphasizes the need to simplify network operations.

What is one reason for recommending Aruba 5400R zl2 switches for the customer's campus network?

- A. Backplane stacking enables multiple 5400R switches to function as a single logical switch, using dedicated modules and stacking cables to integrate the switches.
- B. Virtual Switching Framework (VSF) allows customers to combine 5400R switches into a single virtual switch which simplifies management tasks and provides more resilient connectivity.
- C. Virtual Switching Extension (VSX) provides redundancy for management modules on the 5400R switches, with seamless failover.
- D. Traditional stacking enables network administrators to manage up to 10 5400R switches from a single GUI.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 43

How does Aruba's unique history give an advantage to the company?

- A. Aruba's vision of building from the core out comes from the company's start as a switch and router manufacturer
- B. Aruba has made a number of key acquisitions that have enabled it to develop five separate architectures for customers

- C. Because Aruba began developing consumer-based products, its low-cost model for standalone wireless equipment makes it ideal for SMBs
- D. Born in the mobile, cloud, IoT era, Aruba can help customers build a secure, intelligent network from the edge in

Answer: (SHOW ANSWER)

NEW QUESTION: 44

What is one key advantage of Aruba wireless solutions as compared to Cisco Meraki solutions?

- A. Aruba offers cloud subscription-based licensing for all APs while Cisco Meraki requires a significant CAPEX expenditure.
- B. Aruba offers beamforming in APs to improve wireless coverage while Cisco Meraki Aps does not support any such feature.
- C. Aruba offers integration with an extensive ecosystem while Cisco Meraki offers little third-party integration.
- D. Aruba offers one simple choice for management while Cisco Meraki has a confusing array of management options.

Answer: D (LEAVE A REPLY)

Explanation/Reference: https://www.itcentralstation.com/products/comparisons/aruba-wireless_vs_cisco-meraki-wireless-lan

NEW QUESTION: 45

A customer requires a highly secure network solution, and you have proposed an Aruba controller-based solution and Aruba switches. What is one security benefit that the controllers provide?

- A. They can detect intrusion attempts based on machine learning (ML).
- B. They can create a baseline of normal wireless device behavior and detect anomalies.
- C. They can provide secure SNMPv3-based management for the Aruba switches.
- D. They can apply role-based firewall policies to wireless and wired traffic.

Answer: A (LEAVE A REPLY)

Explanation/Reference:

NEW QUESTION: 46

A customer requires a highly secure network solution, and you have proposed an Aruba controller-based solution and Aruba switches. What is one security benefit that the controllers provide?

- A. They can provide secure SNMPv3-based management for the Aruba switches.
- B. They can apply role-based firewall policies to wireless and wired traffic.
- C. They can detect intrusion attempts based on machine learning (ML).
- D. They can create a baseline of normal wireless device behavior and detect anomalies.

Answer: B (LEAVE A REPLY)

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NEW QUESTION: 47

A small customer compares switches based on price, but also has some advanced needs. You want the customer to understand why HPE OfficeConnect 1950 switches are the best solution for the company.

How would you sell the value of the HPE OfficeConnect 1950 Switch to this customer?

- A.** This switch is optimized for small businesses that need high performance and advanced features such high-speed uplinks and stacking.
- B.** This switch provides plug-and-play deployment for customers who require up to 100 GbE uplinks and advanced features such as dynamic segmentation.
- C.** This switch is an unmanaged switch for remote offices that need entry-level features such high-speed uplinks and staking.
- D.** This switch provides basic connectivity, plug-and-play simplicity, and security for an attractive price point.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 48

You have an SMB customer with 344 employees and the need for a wireless upgrade. The customer is considering both Aruba and Cisco Meraki. What is one advantage of an Aruba solution that you should emphasize?

- A.** Aruba Cloud Controllers are easier to manage and more cost effective to deploy
- B.** Aruba Remote Aps (RAPs) do not require a controller while Cisco Meraki APs do
- C.** Aruba APs in Instant mode provide better performance and more features to improve user experience
- D.** HPE OfficeConnect OC20 APs provide a fuller feature set than the Cisco Meraki APs

Answer: A (LEAVE A REPLY)

NEW QUESTION: 49

What is one key competitive advantage of Aruba AirWave over Cisco Prime?

- A.** Cisco Prime only supports Cisco, while Aruba AirWave offers multi-vendor support.
- B.** Aruba AirWave is cloud based, while Cisco Prime only offers on-premises management.

- C. Cisco Prime only offers single-server deployments, while Aruba offers larger deployments.
- D. Aruba AirWave integrates network access control, while Cisco Prime does not.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 50

Through qualifying questions, you have determined that your customer is struggling with visibility into what is on the network.

What is one advantage of Aruba ClearPass that you should emphasize to this customer?

- A. Aruba ClearPass ties every user and device to an IP address and assigns it an Entity360 Risk Score to assess its threat level
- B. Aruba ClearPass protects the perimeter with a role-based and application-aware firewall that ensures the security of all user traffic from malicious attacks.
- C. Aruba ClearPass pins down performance issues with unmatched benchmarking and Wi-Fi Performance Scores
- D. Aruba ClearPass profiles and fingerprints all devices and shows device OS version, MAC address and manufacturer information

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 51

A customer is concerned about wireless security, and specifically that employees could introduce malware into the network by visiting disreputable websites.

Which security feature in Aruba Mobility Controllers (MCs) should you emphasize to address this specific concern?

- A. User and Entity Behavior Analytics (UEBA)
- B. Web Content Classification (WCC)
- C. RF Protect
- D. Application Visibility and Control

Answer: B ([LEAVE A REPLY](#))

Explanation/Reference: <https://blogs.arubanetworks.com/solutions/web-content-classification-a-powerful-new-policy-tool-for-the-pef-firewall/>

NEW QUESTION: 52

Which Aruba AirWave solution proactively monitors critical non-RF metrics and enables IT groups to predict connectivity issues?

- A. VisualRF
- B. Aruba Clarity
- C. RAPIDS
- D. UCC Dashboard

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 53

A small customer has given you a list of requirements.

Which requirement indicates the company will require an HPE Aruba solution, rather than an HPE OfficeConnect solution?

- A. high-density deployment that supports UCC
- B. 802.11ac wireless support
- C. uplinks that support up to 10 GbE
- D. secure guest and employee access

Answer: A (LEAVE A REPLY)

NEW QUESTION: 54

What is one feature that distinguishes the Aruba switching portfolio from top competitors?

- A. Aruba switches support better segmentation between the wired and wireless network.
- B. Aruba switches support on-prem management rather than higher cost cloud-based management.
- C. Aruba switches have the largest market share of any wired network vendor.
- D. Aruba switches have the best warranty and no hidden costs for software licensing.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 55

How do Aruba solutions help higher education customers meet the growing demand for an always-on network that supports students' mobile lifestyles?

- A. Aruba security removes the need for network access controls and time-consuming onboarding processes by applying the same security policies to every user and device.
- B. Using Aruba tools, admins can create easy-to-use, template-based quizzes that take up less bandwidth than other quiz software and can be downloaded to use offline.
- C. With Aruba, administrators can establish certain locations as specialized zones where students can go to get the fastest bandwidth anywhere on campus.
- D. Aruba delivers uninterrupted high-speed connectivity in any location, even across roams, and enables self-service network onboarding for student devices.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 56

You have proposed an Aruba solution for a customer who needs a network upgrade. The customer wants to improve performance for and more quickly resolve issues with wireless applications such as Microsoft Skype for Business.

What is one Aruba solution that you should emphasize meets these requirements?

- A. Aruba ClearPass with its Voice User dashboard
- B. Aruba AirWave with its UCC Analytics dashboard
- C. Aruba Mobility Master (MM) with its Network Analytics Engine (NAE)
- D. Aruba Mobility Controller (MC) with its RFProtect feature

Answer: (SHOW ANSWER)

NEW QUESTION: 57

Which two customer characteristics should lead you to position Aruba AirWave over Aruba Central? (Select two.)

- A.** The customer wants to move to an OPEX model and access the management platform from anywhere.
- B.** The customer has a multivendor network.
- C.** The customer wants a CAPEX model with on-premises management.
- D.** The customer has limited IT resources in each of many branch offices.
- E.** The customer is interested in guest Wi-Fi management, presence analytics, or managed services.

Answer: B,E (LEAVE A REPLY)

NEW QUESTION: 58

A customer currently has Cisco networking equipment, but you have made progress in convincing the customer that an Aruba solution will better suit their needs for their upgrade. However, the customer still has some reservations about changing vendors and plans to migrate gradually.

What is one selling point of Aruba solutions for this customer?

- A.** Aruba Foundation Care offers financial services to make it more economically feasible for the customer to migrate to Aruba.
- B.** Aruba AirWave is multi-vendor, so it can manage both legacy Cisco products and Aruba products together.
- C.** An Aruba Mobility Master (MM) can discover and monitor third-party products such as the legacy Cisco products.
- D.** Aruba controllers support dynamic segmentation, which enables them to integrate with switches such as Cisco switches.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 59

A customer needs a wired solution upgrade. Which characteristic indicates a good prospect for an Aruba switching solution?

- A.** The customer considers cost the primary concern and is not worried about performance, security, or visibility.
- B.** The customer is a small business with about 60 employees and needs a simple, plug-and-play solution.
- C.** The customer has found cloud applications to be too expensive and wants to limit their use.
- D.** The customer needs a wireless upgrade as well and wants better wired and wireless integration.

Answer: D ([LEAVE A REPLY](#))

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