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NEW QUESTION: 1
Huawei has been investing in technical research on security products and solutions for 24 years.
A. TRUE
B. FALSE
Answer: (SHOW ANSWER)
Huawei's security R&D began around 2000, reaching 24 years by 2024, with significant investments in HiSec and USG solutions, as per official timelines.

NEW QUESTION: 2
Wireless lays a solid foundation for enterprise digital transformation.
A. TRUE
B. FALSE
Answer: (SHOW ANSWER)
Wireless technologies (e.g., Wi-Fi 7, 5G) enable mobility, IoT, and scalability, foundational to digital transformation. Huawei emphasizes this with AirEngine and CloudCampus solutions, per official docs.

NEW QUESTION: 3
Which of the following are Huawei NetEngine routers' sales strategies?
A. Focus on cloud-network and network digital transformation in developing countries
B. For electric power and transportation, focus on SDH/EoS, OT/IT network digital transformation, easy O&M, network slicing for critical services, and 50 ms protection switchover
C. OTT players speed up construction in markets. Cloud backbone solutions focus on accelerating provisioning, optimizing bandwidth, and simplifying protocols
D. Focus on construction of infrastructure like national broadband and e-government in developing countries

E. For IAP, mini-BRAS can be deployed with OLT, saving space and providing large table size for more subscribers
F. On a MAN, NetEngine routers have high reliability, large bandwidth, and high performance
Answer: (SHOW ANSWER)
The HCSA-Sales-IP Network V6.0 outlines NetEngine routers' sales strategies across various markets:
A: Targets digital transformation in developing regions with cloud-network integration.
B: Focuses on power/transport with specific features like 50 ms switchover and network slicing.
C: Addresses OTT needs with optimized cloud backbone solutions.
D: Emphasizes infrastructure projects like broadband and e-government.
E: Offers mini-BRAS for IAPs, enhancing subscriber capacity.

NEW QUESTION: 4
Huawei's exclusive VIP experience assurance solution uses exclusive FastPass and per-packet power control technologies to enable VIP users to enjoy dedicated lanes. Even if the network is congested, the delay can be reduced by 75%, providing an uncompromised VIP user experience.
A. FALSE
B. TRUE
Answer: B (LEAVE A REPLY)

NEW QUESTION: 5
What key features do Huawei CloudEngine S series switches have, making them perfect for building a high- quality 10 Gbps campus network in the Wi-Fi 7 era?
A. Energy saving
B. Bandwidth assurance
C. Smart architecture
D. Top-notch security
Answer: A,B,C,D (LEAVE A REPLY)
Huawei CloudEngine S series switches (e.g., S12700E, S8700) support:
*Energy saving - Dynamic power adjustments reduce consumption.
*Bandwidth assurance - 10 Gbps and 400GE ports ensure high throughput.
*Smart architecture - AI-driven features and flexible designs optimize performance.
*Top-notch security - Integrated with HiSec for threat protection.
These features align with Wi-Fi 7's high-speed, secure requirements, as per Huawei's CloudCampus narrative.

NEW QUESTION: 6
Which of the following are SASE capabilities?
A. Secure O&M: rapid threat handling
B. Endpoint security: high-precision threat detection
C. Branch security: high-performance protection

D. Networking capability: ultra-large networking

Answer: A,B,C,D (LEAVE A REPLY)

Huawei's Secure Access Service Edge (SASE) capabilities, per the HCSA-Sales-IP Network V6.0, include:

A: Secure O&M for fast threat mitigation.

B: Endpoint security with precise detection.

C: Branch security with robust protection.

NEW QUESTION: 7

What are the new challenges facing data center networks in the era of multi-architecture computing?

A. O&M efficiency challenges

B. Increasing end users

C. Security and reliability challenges

D. Connection performance challenges

Answer: (SHOW ANSWER)

In multi-architecture computing (AI, HPC, general-purpose):

*O&M efficiency - Complex management across architectures.

*Security and reliability - Higher stakes for uptime and protection.

*Connection performance - Demands for low latency and high throughput.

*Increasing end users - Not a DCN-specific challenge; focus is on infrastructure.

NEW QUESTION: 8

What is the capacity of unknown threat detection on Huawei USG firewalls?

A. 80%

B. 90%

C. 100%

D. 99%

Answer: (SHOW ANSWER)

NEW QUESTION: 9

Which of the following is the control scheme used in the Huawei HiSec SASE solution?

A. SecoManager

B. Qiankun OP

C. iMaster NCE-Campus

D. iMaster NCE-Fabric

Answer: A (LEAVE A REPLY)

*SecoManager - Controls Huawei's HiSec SASE, managing security policies and devices.

*Others - Campus, cloud, or fabric controllers, not SASE-specific.

NEW QUESTION: 10

The campus network connects people and things on a campus. Which of the following applications can a campus network support?

A. Smart access control

B. Projector

C. Video conference

D. Automatic clock-in/out

Answer: A,B,C,D (LEAVE A REPLY)

Comprehensive and Detailed in Depth Explanation:A campus network is designed to interconnect devices, people, and applications within a defined geographical area such as a university, enterprise, or office campus.

According to the HCSA-Sales-IP Network V6.0 training, Huawei's campus network solutions support a wide range of applications to enhance connectivity, productivity, and automation.

* Smart access control (A):This is supported through integration with IoT devices and security systems, enabling features like biometric or card-based entry systems managed over the network.

* Projector (B):Campus networks facilitate the connection of multimedia devices like projectors for presentations and educational purposes, often through wireless or wired connectivity.

* Video conference (C):Huawei's campus solutions emphasize high-bandwidth and low-latency networks, critical for real-time video conferencing applications, a key feature in modern enterprises.

NEW QUESTION: 11

Huawei CloudEngine S8700 series switches have an innovative optical-electrical PoE function. Which of the following features are supported by the switches?

A. Up to 100 m long-distance, 60 W (PoE++) power supply

B. Up to 300 m ultra-long-distance, 60 W (PoE++) power supply

C. Up to 300 m long-distance, 30 W (PoE+) power supply

D. Up to 100 m long-distance, 30 W (PoE+) power supply

Answer: (SHOW ANSWER)

The CloudEngine S8700 series offers an optical-electrical PoE function:

*Supports up to 300 m ultra-long-distance with 60 W (PoE++), leveraging hybrid fiber-copper cables.

*Outperforms standard PoE (100 m, 30 W) and PoE++ (100 m, 60 W) limits.

This is a standout feature in Huawei's documentation for powering distant devices efficiently.

NEW QUESTION: 12

What are the key features of NetEngine AR routers' application experience assurance?

A. A-FEC

B. Application-based intelligent traffic steering

C. Intelligent policy recommendation

D. Multi-fed and selective receiving

Answer: A,B,C,D (LEAVE A REPLY)

The NetEngine AR routers' application experience assurance, per HCSA-Sales-IP Network V6.0, includes A- FEC (A) for forward error correction, application-based intelligent traffic steering (B) for optimized routing, intelligent policy recommendation (C) for automated optimization, and multi-fed and selective receiving (D) for enhanced reliability. All are integral to ensuring high-quality application performance, making A, B, C, and D correct.References: HCSA-Sales-IP Network V6.0, NetEngine AR Router Features.

NEW QUESTION: 13
Which of the following Huawei network security products has an unknown threat detection accuracy of over
99%?
A. Huawei SecoManager
B. Huawei Anti-DDoS
C. HiSec Endpoint
D. Huawei USG AIFW
Answer: D (LEAVE A REPLY)
*Huawei USG AIFW - AI-powered firewall with >99% unknown threat detection via machine learning.
*SecoManager, Anti-DDoS, HiSec Endpoint - Management, DDoS defense, and endpoint security, not focused on this metric.

NEW QUESTION: 14
What experience assurance solutions does Huawei provide?
A. VIP experience assurance
B. Energy saving
C. Application experience assurance
D. Visualized O&M
Answer: A,C,D (LEAVE A REPLY)
Comprehensive and Detailed in Depth Explanation:Huawei's experience assurance solutions focus on enhancing user and application performance within network environments. The HCSA-Sales-IP Network V6.
0 documentation highlights the following:
* VIP experience assurance (A):This ensures prioritized network performance for critical users (e.g., executives or key clients) through QoS (Quality of Service) policies and traffic management, a key feature of Huawei's intelligent network solutions.
* Energy saving (B):While Huawei incorporates energy-saving technologies (e.g., in switches and routers), it is not categorized as an "experience assurance solution." It falls under sustainability features rather than direct user/application experience enhancement.
* Application experience assurance (C):This involves optimizing application performance through technologies like application-based traffic steering and latency reduction, a core component of Huawei' s network management offerings.

NEW QUESTION: 15
Which of the following are key selling points of the NetEngine AR routers?
A. Application experience assurance
B. Simplified branch O&M
C. On-demand VPN interconnection
D. Secure interconnection between branches
E. Flexible switchover
Answer: A,B,C,D (LEAVE A REPLY)
NetEngine AR routers offer:
*Application experience assurance - QoS for app performance.
*Simplified branch O&M - Centralized management via iMaster NCE.
*On-demand VPN interconnection - Flexible VPN setup.
*Secure interconnection - IPsec and firewall integration.
*Flexible switchover - Supported but not a top selling point per docs.

NEW QUESTION: 16
Which of the following are not major scenarios of Huawei security products?
A. Cloud security
B. Personal safety
C. Campus network security
D. Data center network security
Answer: (SHOW ANSWER)
Comprehensive and Detailed in Depth Explanation:Huawei's security portfolio targets enterprise and network environments, per the HCSA-Sales-IP Network V6.0:
* Cloud security (A):A major scenario with solutions like HiSec for cloud protection.
* Personal safety (B):Refers to physical safety (e.g., life safety), not a focus of Huawei's network security products, which target cyber threats.
* Campus network security (C):A key scenario with firewalls and endpoint protection.

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NEW QUESTION: 17

Which of the following Huawei CloudEngine switches is the modular access switch with the highest density in the industry?

A. CloudEngine S16700

B. CloudEngine S8700

C. CloudEngine S7700

D. CloudEngine S12700E

Answer: B (LEAVE A REPLY)

*CloudEngine S8700 - Offers the highest port density among modular access switches (e.g., 48 x 10GE + PoE++), as claimed by Huawei.

*S16700, S7700, S12700E - These are core or aggregation switches, not access-focused with comparable density.

Huawei's documentation highlights S8700's industry-leading access density.

NEW QUESTION: 18

Which of the following products are used in the Huawei HiSec SASE solution?

A. HiSecEngine AI firewall

B. Qiankun OP

C. HiSec Endpoint

D. iMaster NCE-Campus

E. SecoManager

Answer: A,C,E (LEAVE A REPLY)

Comprehensive and Detailed in Depth Explanation:The Huawei HiSec SASE (Secure Access Service Edge) solution integrates security and networking, per the HCSA-Sales-IP Network V6.0:

* HiSecEngine AI firewall (A):Provides advanced threat protection for SASE.

* Qiankun OP (B):Not a recognized product in the HiSec SASE context; possibly a typo or unrelated.

* HiSec Endpoint (C):Secures endpoint devices within the SASE framework.

* iMaster NCE-Campus (D):A management tool for campus networks, not specific to SASE.

NEW QUESTION: 19

Which are the elements of a data center?

A. Server

B. Data network

C. Video security system

D. Storage system

E. Storage switching network

Answer: (SHOW ANSWER)

Comprehensive and Detailed in Depth Explanation:A data center comprises core infrastructure components as defined in the HCSA-Sales-IP Network V6.0:

* Server (A):The computational backbone of a data center, hosting applications and services.

* Data network (B):Provides connectivity between servers, storage, and external systems.

* Video security system (C):While security is important, it is not a core structural element of a data center; it's an auxiliary system.
* Storage system (D):Essential for data retention and retrieval.

NEW QUESTION: 20
What are the two drivers for the arrival of the Wi-Fi 7 era?
A. Technology
B. User
C. Application
D. Price
Answer: A,C (LEAVE A REPLY)
*Technology - Advances like 320 MHz channels and MLO drive Wi-Fi 7.
*Application - Demand for 4K, VR, and automation pushes adoption.
*User and Price - Secondary factors; tech and apps are primary drivers per Huawei.

NEW QUESTION: 21
Which of the following is not the benefit of Huawei EasyBranch solution?
A. Ultra-stable reliability
B. Hyper-convergence: all-in-one design
C. Easy deployment: multiple deployment modes and ESN-free deployment
D. Easy scalability: plug-and-play and configuration-free
Answer: (SHOW ANSWER)
"Ultra-stable reliability" is considered a foundational expectation rather than a differentiating or specifically highlightedbenefitin the marketing and feature focus of the Huawei EasyBranch solution when compared to the other options.The EasyBranch solution's core value proposition focuses more on simplicity, convergence, and ease of deployment and scalability.

NEW QUESTION: 22
What is the capacity of unknown threat detection on Huawei USG firewalls?
A. 80%
B. 100%
C. 99%
D. 90%
Answer: (SHOW ANSWER)
Huawei USG firewalls, per HCSA-Sales-IP Network V6.0, leverage AI and cloud-based threat intelligence to achieve a 99% detection rate (C) for unknown threats. This high accuracy is a key selling point, surpassing
80% (A) and 90% (D), though not claiming 100% (B) due to the evolving nature of threats. Thus, C is correct.
References: HCSA-Sales-IP Network V6.0, USG Firewall Threat Detection Specs.

NEW QUESTION: 23
How fast can Huawei network security solution respond to attacks?
A. Minute-level
B. Second-level
C. Hour-level
D. Day-level
Answer: (SHOW ANSWER)
Huawei's network security solutions, including anti-DDoS and firewalls, per HCSA-Sales-IP Network V6.0, are designed for minute-level response (A) to attacks, ensuring rapid detection and mitigation. Second-level (B) is not standard for broad solutions, while hour-level (C) and day-level (D) are too slow for effective security. Thus, A is correct.References: HCSA-Sales-IP Network V6.0, Security Solution Response Times.

NEW QUESTION: 24
What challenges does campus network construction face in the era of digital and intelligent enterprise transformation?
A. Complex network architecture, difficult to integrate dedicated networks
B. Gigabit networks cannot meet new application requirements
C. The number of networks increases sharply, causing high security risks
D. There are challenges in ensuring O&M efficiency
Answer: (SHOW ANSWER)
Huawei outlines these challenges in campus network construction:
*Complex network architecture, difficult to integrate dedicated networks - Legacy and new systems create integration issues.
*The number of networks increases sharply, causing high security risks - More endpoints and networks elevate vulnerabilities.
*There are challenges in ensuring O&M efficiency - Manual operations struggle to keep up with scale and complexity.
*Gigabit networks cannot meet new application requirements - While a concern, Huawei emphasizes 10 Gbps upgrades (not gigabit limitations) as the solution, making this less of a highlighted challenge.

NEW QUESTION: 25
Networks are constantly evolving, and network development supports emerging scenarios. What are the emerging applications that Wi-Fi 7 can support compared to the previous generation of Wi-Fi?
A. Immersive education
B. Hybrid work with multiple applications
C. 4K conferencing
D. Production automation
Answer: A,B,C,D (LEAVE A REPLY)

Wi-Fi 7 (802.11be) supports:
*Immersive education - VR/AR with low latency.
*Hybrid work - Multi-app concurrency with high throughput.
*4K conferencing - Stable, high-bandwidth video.
*Production automation - Real-time IoT and robotics control.
These exceed Wi-Fi 6 capabilities, as per Huawei's Wi-Fi 7 documentation.

NEW QUESTION: 26
Which of the following are highlights of Huawei USG AIFW?
A. Simplified O&M
B. Intelligent Defense
C. Rich Features
D. Excellent Performance
E. Ultra-high Reliability
Answer: A,B,C,D,E (LEAVE A REPLY)
Comprehensive and Detailed in Depth Explanation:The Huawei USG AIFW (AI Firewall) is a next-generation firewall with the following highlights from the HCSA-Sales-IP Network V6.0:
* Simplified O&M (A):Centralized management reduces operational complexity.
* Intelligent Defense (B):AI-driven threat detection enhances security.
* Rich Features (C):Includes VPN, IPS, and application control.
* Excellent Performance (D):High throughput and low latency for enterprise needs.

NEW QUESTION: 27
What are the highlights of the Huawei HiSec SASE solution?
A. Ultra-intelligent O&M
B. Cloud: rapid threat handling
C. Endpoint: precise ransomware defense
D. Edge: highest detection performance
Answer: (SHOW ANSWER)
HiSec SASE highlights:
*Ultra-intelligent O&M - AI-driven management.
*Edge: highest detection performance - Superior threat detection at the edge.
*Cloud and Endpoint - Supported but not primary highlights per Huawei.

NEW QUESTION: 28
What are the strengths of Huawei being named a leader in Gartner's Magic Quadrant in 2024?
A. Experience-centric network configuration and management: The iMaster NCE-Campus network management platform provides experience-centric wired and wireless LAN service quality and network assurance services
B. Strong product portfolio: Huawei has a robust wired and wireless product portfolio that continuously monitors connectivity to increase performance and stability

C. Huawei's Wi-Fi products are more popular
D. The prices of Huawei products are competitive
Answer: A,B (LEAVE A REPLY)
Huawei's 2024 Gartner Magic Quadrant leadership stems from:
*Experience-centric management - iMaster NCE-Campus delivers QoS and assurance for wired/wireless networks.
*Strong product portfolio - Includes CloudEngine, AirEngine, and NetEngine, enhancing performance and stability.
*Popularity and pricing - While true, these are subjective and not cited as primary reasons in Huawei's official Gartner-related claims.

NEW QUESTION: 29
Huawei does not offer firewalls for DCN security.
A. TRUE
B. FALSE
Answer: B (LEAVE A REPLY)
Huawei provides HiSecEngine and USG firewalls for data center network (DCN) security, countering the statement.

NEW QUESTION: 30
In the success story of financial branches, why does the bank introduce SD-WAN to its branches?
A. The bank has 1250 branches, and its annual private line fees are high (US$500/year @ 30 Mbps private line vs. US$50/year @ Internet link)
B. The bank just wants to keep up with the SD-WAN evolution trend
C. At 1250 branch sites of the bank, new services need to be manually rolled out, leading to a heavy workload and long network provisioning period (several weeks)
D. The bank has a large budget and is willing to purchase new technologies and devices
Answer: A,C (LEAVE A REPLY)
Huawei's financial branch case study cites:
*High private line costs - SD-WAN reduces costs (US$500 vs. US$50).
*Manual rollout delays - SD-WAN automates provisioning, cutting weeks to minutes.
*Trend and budget - Not primary drivers per the success story.

NEW QUESTION: 31
In which industries are there sales opportunities for Huawei campus switches?
A. Government
B. Education
C. Aviation
D. Hospital
E. ISP
F. Large enterprise

Answer: (SHOW ANSWER)
Huawei campus switches (e.g., CloudEngine S-series) target a wide range of industries, as outlined in the HCSA-Sales-IP Network V6.0. These include:
Government: For secure, reliable e-government networks.
Education: For campus Wi-Fi and digital classrooms.
Aviation: For airport network infrastructure.
Hospital: For healthcare IT and IoT connectivity.
ISP: For scalable service provider networks.

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NEW QUESTION: 32
Huawei SecoManager is a product used for managing USG firewalls in a unified manner.
A. TRUE
B. FALSE
Answer: A (LEAVE A REPLY)
SecoManager is Huawei's centralized security management platform, designed to manage USG firewalls and other HiSec devices uniformly, as per official docs.

NEW QUESTION: 33
Which of the following provide sales opportunities for Huawei NetEngine routers?
A. National broadband (traditional backbone)
B. Oil and gas signal bearer network
C. Signal bearer network for train GSM-R /LTE-R network
D. IXP (P or PE node)
E. Education backbone NREN
Answer: A,B,C,D,E (LEAVE A REPLY)
The HCSA-Sales-IP Network V6.0 identifies these as sales opportunities for NetEngine routers:
A: Backbone for national broadband projects.
B: Oil/gas signal bearer networks.
C: Train signaling (GSM-R/LTE-R).
D: Internet Exchange Points (IXP) as P/PE nodes.

NEW QUESTION: 34

Which of the following are not the key NEs in Huawei EasyBranch solution?
A. Cost-effective, 2+2 Wi-Fi 6 AP AirEngine 5762-10
B. Hyper-converged gateway NetEngine AR5710-S
C. AR6000V
D. Plug-and-play S5731-L-RU
Answer: C (LEAVE A REPLY)
Huawei's EasyBranch solution is designed for simplified branch networking, and its key network elements (NEs) are detailed in the HCSA-Sales-IP Network V6.0:
A: AirEngine 5762-10 is a Wi-Fi 6 AP, a core component for wireless access.
B: NetEngine AR5710-S is a hyper-converged gateway, central to EasyBranch's all-in-one design.
D: S5731-L-RU is a plug-and-play switch, supporting scalability and deployment ease.

NEW QUESTION: 35
Huawei NetEngine routers enhanced capabilities of all series, and achieve 100% coverage in all scenarios.
Which of the following capabilities are added?
A. Industry-only 220 mm deep 400GE converged router
B. Full-scenario access routers
C. Core router with up to 19.2 Tbps rate, full-service platform, and improved capacity
D. Industry's most compact high-density aggregation router
Answer: (SHOW ANSWER)
Enhanced NetEngine features:
*220 mm deep 400GE router - Compact design.
*Full-scenario access routers - Versatile AR series.
*19.2 Tbps core router - High-capacity platform.
*Compact aggregation router - Space-efficient design.

NEW QUESTION: 36
CloudEngine series switches deliver ultimate experience in the era of diverse computing.
A. TRUE
B. FALSE
Answer: (SHOW ANSWER)
The CloudEngine series, as per HCSA-Sales-IP Network V6.0, is engineered to support diverse computing needs (e.g., cloud, AI, and big data) with high performance, scalability, and intelligence. This aligns with delivering an "ultimate experience" in modern network demands, making the statement true and A the correct answer.References: HCSA-Sales-IP Network V6.0, CloudEngine Series Overview.

NEW QUESTION: 37
Wi-Fi 7 provides as best connections as wired and extends from workplaces to production spaces, unlocking more innovative use cases.

A. TRUE
B. FALSE
Answer: (SHOW ANSWER)
Wi-Fi 7 offers wired-like performance (e.g., 30 Gbps throughput, low latency) via technologies like 320 MHz channels and Multi-Link Operation (MLO), extending to production scenarios like automation, as per Huawei' s vision.

NEW QUESTION: 38
What are the advantages of Huawei's CloudEngine S16700 series switches?
A. Ultra-high reliability: dual-input power supply design, ensuring normal system running upon failure of one power input
B. Innovative optical-electrical PoE
C. Ultra-large capacity: 3.6 Tbps per slot, which can scale to 14.4 Tbps in the future
D. All-new architecture: backplane-free orthogonal architecture, improving switching capacity by 50%
Answer: A,C,D (LEAVE A REPLY)
The CloudEngine S16700 series is a high-end switch designed for campus and data center core scenarios, with advantages per the HCSA-Sales-IP Network V6.0:
A: Features a dual-input power supply for ultra-high reliability, ensuring uptime even if one power source fails.
C: Offers 3.6 Tbps per slot, scalable to 14.4 Tbps, supporting future-proof bandwidth needs.
D: Employs a backplane-free orthogonal architecture, boosting switching capacity by 50% over traditional designs.

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