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NEW QUESTION: 1

In Huawei's professional certification system, in addition to routing exchange and storage, students who want to obtain NP-level certification certificates must have NA-level qualification certificates.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 2

What kind of data room is idS2000?

- A. Container data room
- B. Modular data room
- C. Building-style data room

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 3

Which of the following services is not included in Huawei's Disaster Recovery and Backup Service?

- A. Traditional disaster recovery services
- B. Traditional backup services
- C. Hybrid cloud backup service

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 4

L1 integration project development personnel are not included.

- A. Service business
- B. Service/Service Solution Manager
- C. Account Manager
- D. Product Manager

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 5

Our high-end storage OceanStore18000 comes with the warranty service for?

- A. 3 Year Gold+
- B. 3 Year Standard+
- C. 3 Year basic
- D. 3 Year Silver+

Answer: A [\(LEAVE A REPLY\)](#)

NEW QUESTION: 6

data center L1 integration services of self-delivery and cooperative delivery is a combination of sales.

- A. True
- B. False

Answer: A [\(LEAVE A REPLY\)](#)

NEW QUESTION: 7

What are the advantages of remote O&M management compared with traditional O&M?
(Multiple choice)

- A. Cloud fault experience library
- B. Network operations rely on field engineers
- C. Centralized O&M, reducing manpower investment
- D. NOC expert consultation, more efficient processing efficiency
- E. Real-time monitoring, automatic protection

Answer: A,C,D,E [\(LEAVE A REPLY\)](#)

NEW QUESTION: 8

What aspects of major event guarantee service (on-site duty) includes (multiple choice)

- A. Emergency plan preparation
- B. Inspections are carried out prior to the guarantee service
- C. On-site spare parts guarantee (optional service).
- D. On-site experts are on duty
- E. Submit a service summary report

Answer: A,B,C,D,E [\(LEAVE A REPLY\)](#)

NEW QUESTION: 9

Resource preparation is one of the most important links before the implementation of the data center project, and it also directly determines the quality and progress of the construction. Generally, preparation is made from the following five points of man, machine, material, law and ring.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

According to the nature of use, management requirements and the degree of loss or impact caused by the interruption of the operation of the electronic information system due to the failure of the site equipment, the data center is divided into () levels.

- A. 5
- B. 4
- C. 3

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 11

the correct statement about on-site support services is ().

- A. On-site service includes on-site spare parts replacement and on-site problem handling
- B. In the case of purchasing an on-site service maintenance package, priority is given to solving the problem through on-site service
- C. For situations where the location requires a hardware replacement to resolve the issue, arrange for an engineer to perform an on-site hardware replacement
- D. In the case of problems that cannot be effectively solved through remote technical support, arrange for engineers to provide on-site problem handling services

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

Typical application scenarios for SmArtMigrAtion to achieve data migration are ((multiple choice)

- A. Adjust the type of LUN to meet the changes in requirements in business operation
- B. Combined with smArtVirtuAlizAtion features, the storage system is upgraded
- C. Tune business performance
- D. Tune for business reliability

Answer: A,B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 13

Huawei SmartNOS subscription service can be split based on customer needs, what service modules are included? (Multiple choice)

- A. Network optimization
- B. Network support
- C. Special optimization
- D. O&M management
- E. Fault management

Answer: A,B,C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 14

the following description of the data center location, which is wrong.

- A. Stay away from flood and fire hazard areas
- B. The power supply is stable and reliable, the transportation and communication are convenient, and the natural environment is clean
- C. There are no special requirements for equipment transportation, pipeline laying, and lightning induction
- D. Keep away from strong vibration and noise sources

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 15

Huawei Data Center L1 Integration Project Implementation Quality Management Features (Multiple Choice)

- A. Standard job implementation procedures
- B. Professionalization of construction personnel
- C. High standards for complex engineering
- D. Support platforms help with implementation quality

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 16

Working procedures of project general contracting: the initial stage of the project --- the start of the project--- the --- () --- () --- the trial operation stage of the --- Contract closure--- project management, and fill in the answers in order. (Multiple choice)

- A. Design phase
- B. Construction phase
- C. Procurement phase

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 17

Huawei's online eLad service uses Huawei virtual resources and has no physical equipment, so it can meet the needs of unlimited customers to experiment and learn anytime, anywhere.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 18

Data center L1 integration service quotation adopts the manual summary quotation method of professional services of the configurator.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 19

data center L1 integration interface content includes (multiple choice)

- A. Machine room decoration, fire protection system
- B. Cabinet, machine room management, integrated wiring
- C. HVAC water supply and drainage system
- D. Power supply and distribution system, lightning protection grounding

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 20

The quotation submitted when the PRM system places an order is.

- A. Total consignment shipment price
- B. Cooperative unit quotation
- C. Huawei shipment price

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

What are the needs and challenges that customers face when running and maintaining the network? (Multiple choice)

- A. Network operation is secure
- B. Maintenance skills improved
- C. Reduced O&M costs
- D. Fault recovery is timely

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

why data center L1 construction to do total integration (multiple choice)

- A. Efficiency increased by N times
- B. Designed and obtained
- C. 20% shorter delivery times
- D. TCO Save 10%.

Answer: A,B,C,D ([**LEAVE A REPLY**](#)**)**

NEW QUESTION: 23

WLAN Planning and Design Services Site Survey Tool is PAD Survey Tools.

- A. True
- B. False

Answer: A ([**LEAVE A REPLY**](#)**)**

NEW QUESTION: 24

Data center L1 layer business deepening design goal (multiple choice)

- A. On the basis of the summary audit plan (bidding plan), the needs of the owner are further clarified, and the boQ at the design plan level is refined, and the design depth reaches the construction drawing standard
- B. Improve the design interface interface to ensure that the design of the respective systems of the project is consistent and coordinated with the professional design of architecture, structure, water, electricity, HVAC, decoration and other professions
- C. Provide technical basis for the bidding of installation units (subcontracted construction units), equipment suppliers and project acceptance
- D. Combined with the actual situation of the project, the work responsibility interface of Huawei (including tripartite purchased parts), subcontractors, and customers is determined, and the project purpose SOW (scope of work) and support determination RM (Responsibility)

Answer: A,B,C,D ([**LEAVE A REPLY**](#)**)**

NEW QUESTION: 25

The power supply of the A-class electronic information system computer room should use two electric power supplies, and the two power supplies should not be damaged at the same time.

- A. True
- B. False

Answer: A ([**LEAVE A REPLY**](#)**)**

NEW QUESTION: 26

What benefits can performance management services bring to customers? (Multiple choice)

- A.** Monitor network and application performance in real time to solve the limitations of network management system monitoring
- B.** Regularly evaluate and analyze performance trends to proactively prevent performance degradation and performance failures
- C.** Comprehensive professional platform and expert experience, quickly locate the root causes of failures such as slow application and application interruption, and solidify management and prevention methods
- D.** Combined with the application development requirements, network optimization is carried out to ensure the benign development of the service

Answer: A,B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 27

Data Center L1 Layer Business Preparation Phase Objective () (Multiple Choice)

- A.** Clarify existing contract interfaces and output services
- B.** Develop a reasonable and efficient construction plan
- C.** Prepare construction resources and environment
- D.** Subcontract Key Point Tips
- E.** Do a good job in technical communication and training before construction

Answer: A,B,C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 28

Huawei's training and certification services include (multiple choice)

- A.** Huawei certification training
- B.** Management training
- C.** Training for IT professionals
- D.** Industry ICT technology and business training

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

Huawei's training and certification services run through the entire service life cycle, is the following statement about the best period for training development correct?

- A.** During the implementation of the customer project, guide the customer to choose Huawei's full-solution product technical training
- B.** In the early stage of project establishment, customers actively guide customers to choose Huawei planning and design training, and other types of training do not need guidance
- C.** After the customer completes the project, the customer will be guided to choose Huawei planning and design training

D. Throughout the entire project operation cycle, customers can be guided to choose Huawei training and certification services

Answer: D (LEAVE A REPLY)

NEW QUESTION: 30

The type of virtualized disk does not include the following:

- A. Non-persistent disks
- B. Solid-state drives
- C. Dynamic disks
- D. Differential disks

Answer: A (LEAVE A REPLY)

NEW QUESTION: 31

The objectives of the construction party's project management should meet the requirements of the contract, including () (multiple choice)

- A. Quality objectives
- B. Cost targets
- C. Security management objectives
- D. Progress target

Answer: A,B,C,D (LEAVE A REPLY)

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NEW QUESTION: 32

What are the following SDH network optimizations? (Multiple choice)

- A. Network clock synchronization optimization
- B. Single board replacement optimization
- C. Business path optimization
- D. ECC subnet optimization
- E. Network topology changes

Answer: A,B,C,D,E (LEAVE A REPLY)

NEW QUESTION: 33

The corresponding functions of several commonly used tools in cloud computing are:
HyperDP: Disaster Recovery, UltraLVR: Backup, DC Rainbow Migration.

A. False

B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 34

Which service offering is not included in the ICT infrastructure integration services category in the UniSTAR SCT configurator?

A. IP Network Solution Implementation Services

B. Video Conferencing Assurance Service

C. Media retention service

D. Disaster recovery and backup services

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 35

The cloud migration service tool DC Rainbow is compatible with all virtualization platforms and versions on the market.

A. True

B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 36

UniSTAR SUT Configurator, "Basic Services." "What type of service quotes are included?"

A. ICT infrastructure integration services

B. Elevate your service

C. Training & Certification Services

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 37

data center L1 integration service selling point (multiple choice)

A. Professional team communication simplifies customer management

B. Strong cooperative management reduces construction costs

C. Precise progress control saves customers time

D. Control quality and risk support stable operation

Answer: A,B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 38

What services are included in the performance management service? (Multiple choice)

A. User experience reviews

B. Network optimization

- C. Visual monitoring of performance
- D. Fault demarcation and localization

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 39

Measure and evaluate the 3 elements of a disaster recovery system that do not contain ().

- A. RPO:ReCovey Point OBjeCtive
- B. BM:BACkup WinDow
- C. The length of time left for the backup system to back up
- D. Describes the "maximum amount of data loss that can be tolerated" and the system data is restored to a previous point in time (there is data loss).

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 40

The IP network evaluation and optimization service does not include the optimization solution implementation service module.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 41

How many years is the validity period of Huawei's junior engineer and senior engineer certificate?

- A. 1
- B. 2
- C. 4
- D. 3

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 42

What are the advantages of Co-Care service () (multiple choice)

- A. Rich localized delivery resources familiar with the customer's business
- B. Based on the original maintenance delivery management standards, Co-Care field service delivery is more standardized
- C. Quick access to original factory resources, including platforms, IT tools, and advanced expert resources

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 43

Huawei's vocational certification certificate has a certification validity period, and after the expiration of the certification validity period, HCIE students must pass again Written tests and interviews are required to regain HCIE certification.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 44

What is incorrect about Hi-care maintenance and Co-care maintenance services?

- A. Co-care maintenance is sold and delivered to customers by channel
- B. Hi-care maintenance is delivered directly by Huawei to customers
- C. Co-care Maintenance can also be purchased through certified channels and resold
- D. Hi-care maintenance can be resold by channels

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 45

What are the benefits of IP network evaluation optimization services for customers?
(Multiple choice)

- A. Improve network performance
- B. Increase network availability
- C. End-to-end ICT planning and design capabilities
- D. Reduce operational costs

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 46

the following is not the IP network evaluation optimization service module is?

- A. Network architecture evaluation optimization
- B. Gap/risk analysis
- C. Network knowledge transfer
- D. Optimize the implementation of the program

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 47

What is the name of Huawei's SNS service solution?

- A. Software Services
- B. Software Support & Services
- C. Software Subscriptions & Assurance
- D. Service & Support

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 48

Is Huawei Co-Care service a maintenance service solution jointly provided to customers by Huawei and more than a few CSPs?

- A. 5
- B. 4
- C. 3
- D. Certification level

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 49

IP planning and design services to provide global evolution center can provide several manufacturers of 1:1 simulation verification capabilities?

- A. 5
- B. 8
- C. 9
- D. 10

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 50

ITO services, refers to enterprises focus on their core business, and its IT systems in the form of long-term contracts (3-5 years or even longer) in full or part outsourcing to professional information technology services companies.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 51

When a customer purchases and maintains a set of S5500T storage devices, the main control frame is allowed to purchase gold + maintenance package, and the hard disk frame is allowed to purchase standard + maintenance package.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 52

What are the service components that the WLAN Planning and Design Service does not involve? (Multiple choice)

- A. Interference testing
- B. Noise test
- C. Needs research
- D. Integrated wiring

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 53

What are the differences between desktop cloud and traditional PC? (Multiple choice)

- A. The original system and data are scattered on the personal desktop, and now concentrated in the desktop cloud data
- B. Exclusive resources become shared resources
- C. The original PC was cut into desktop terminals, networks, and data centers
- D. The server side has an additional layer of virtual resources

Answer: A,B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 54

What value can WLAN network planning and design services bring to customers? (Multiple choice)

- A. Reasonable information design eliminates interference, reduces network losses and reduces O&M costs
- B. Strike a good balance between coverage, capacity, and cost
- C. Reliable security design for network security
- D. Improve customer experience based on service-critical capacity and bandwidth planning

Answer: A,B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 55

What are the three typical scenarios of FusionCuBE? (Multiple choice)

- A. Virtual pooling (virtualized appliances).
- B. Storage resource pooling
- C. Office cloudification (desktop cloud all-in-one).
- D. Database acceleration (all-in-one, HANA all-in-one).

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 56

a project request for proposals to provide on-site service, 7 * 4 spare parts response, every six months 1 inspection service, we can sell what level of maintenance services to match customer needs? (Multiple choice)

- A. Silver+
- B. Standard+
- C. Gold+
- D. gold medal

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 57

SmartNOS is a unified brand for improving services, what service products are included?
(Multiple choice)

- A. Network and application performance management services
- B. Optimize services in a single evaluation
- C. Planning consulting services
- D. Subscription-based services
- E. Remote network management services

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 58

HUAWEI CLOUD service business model.

- A. Cloud platform + operating costs + civil engineering
- B. Cloud platform + operating cost + mechanical and electrical construction
- C. Cloud platform + operating costs
- D. Cloud platform

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 59

According to the requirements of the international GB 50174-2008 "Electronic Information System Computer Room Design Code" for the structure, the seismic fortification of the A-class computer room should not be less than two categories.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 60

Which of the following products comes with warranty service that is not basic maintenance?

- A. storage
- B. transmit
- C. Digital pass
- D. access

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 61

desktop cloud business distribution is divided into project preparation, design stage, issuance debugging, business implementation and acceptance of several stages, the premise of professional issuance is the desktop cloud software hardware installation is completed, TC deployment is completed, professional services.

A. False

B. True

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 62

in order to achieve the effectiveness of construction cost management, measures should be taken from a variety of aspects to implement management, which can usually be summarized as () (multiple choice)

A. Organizational measures

B. Technical measures

C. Economic measures

D. Contractual measures

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 63

MagicCube-Small Machine Migration X86 Migration Scenario includes small machine migration to X86 hardware platform or small computer migration to cloud computing platform.

A. False

B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 64

It is forbidden to undertake to provide more than () services for self-produced equipment.

A. Other product life cycles

B. 6 months

C. 12 months

D. 36 months

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 65

Data center L1 layer implementation delivery is mainly divided into () phases (multiple choice)

- A. Acceptance phase
- B. The high-level design phase
- C. Implementation phase
- D. Preparation phase
- E. Drill down into the design phase

Answer: A,C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 66

the needs and challenges of data center L1 construction (multiple choice)

- A. Poor flexibility
- B. Long construction
- C. Weak management
- D. Inefficient

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 67

modular data center products are suitable.

- A. Micro Data Centers
- B. Medium to large data centers
- C. All of the above
- D. Small data centers

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 68

Typical application scenarios of Huawei big data in the financial industry include: historical detail query, downward shift of bank machine query load, and online log analysis.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 69

In which of the following scenarios, the customer may need to purchase data migration services (multiple choices)

- A. The equipment is over-warranted and the equipment is aging
- B. Expand the capacity space side-by-side with the old storage

- C. Storage Virtualization Consolidation Talk
- D. Business performance to bottlenecks

Answer: A,B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 70

data center L1 integration project main customer type (multiple choice)

- A. Internet customers
- B. Large enterprise customers
- C. Government customers
- D. Traffic customers

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 71

the characteristics of data center L1 construction (multiple choice)

- A. The number of people invested is numerous
- B. Costs are difficult to control
- C. Both duration and quality are taken into account
- D. The system material is complex

Answer: A,B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 72

What about the wrong description of the FusionInsight MPPDB database?

- A. Support for multiple database systems
- B. does not support sql specifications
- C. Can handle petabytes and large-scale data
- D. Extremely scalable, can manage hundreds of nodes

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 73

Which of the following is not the service content of the ITO service solution?

- A. Optimize services
- B. Expert support services
- C. O&M services
- D. Service design

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 74

Which of the following is not part of the big data node deployment plan?

- A. Compute node planning
- B. Data node planning
- C. Manage node planning

D. Storage partitions

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 75

In the enterprise business China region, which maintenance service packages are involved in selling the correct answer (multiple choice)

A. Silver & Silver+

B. essential

C. Platinum & Platinum+

D. Gold & Gold+

E. Standard & Standard+

Answer: A,B,C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 76

Huawei Data Center L1 Procurement Platform Advantages (Multiple Choice)

A. Quality service providers

B. Strict production procurement platform

C. Flexible local sourcing platform

D. Supply of self-developed equipment

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 77

In order to ensure the learning quality of the trainees and sufficient superior operation time, what is the maximum class size of the training center for product technology training?

A. 20

B. 16

C. 18

D. 12

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 78

WLAN after-sales network planning is different from the WLAN pre-sales network planning work content? (Multiple choice)

- A. Overlay design
- B. Site detailed survey
- C. AP quantity planning
- D. Placement design

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 79

What are the benefits of ITO to customers? (Multiple choice)

- A. Transfer operational risks to service providers
- B. Intensive, standardized O&M, and upgrading IT Infrastructure quality and performance
- C. Cloud computing technology teams can get it quickly
- D. Control O&M costs

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 80

For distribution products, which of the following customer support service products is a controlled sale?

- A. Single repair service
- B. Basic services
- C. Standard + service

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 81

The main room of the A and B level electronic information system computer rooms is directly equipped with external windows to ensure the lighting and ventilation of the main engine room.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 82

Co-Care standard maintenance services are sold to CSPs () drills and above.

- A. Certification level
- B. 4 diamonds
- C. 5 diamonds
- D. 3 drills

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 83

Which of the following documents is not required by the submitter of the representative office training requirements at the stage of submitting the training opening application stage?

- A. Customer Training Registration Form
- B. Training Proposal or Schedule (Closed Class)
- C. Training outline
- D. Customer Training Needs Application Form

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 84

In the pre-sale bidding stage, the customer's requirements should be fully met, even if it exceeds the training capacity, it should be reluctantly answered.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 85

What is not the key point of data center L1 total integration service expansion?

- A. Brand operation
- B. Operational optimization recommendations
- C. Competition-based bid guidance
- D. Project initiation phase

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 86

does not belong to the Internet industry data center computer room construction investment model is.

- A. BT mode
- B. Crowdfunding mode
- C. Self-financing

Answer: B ([LEAVE A REPLY](#))

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