

## Oracle.1z0-1062-21.v2022-09-11.q25

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<a href="https://www.freegas.com/qa/Oracle/1z0-1062-21/Oracle.1z0-1062-21.v2022-09-11.q25.html">https://www.freegas.com/qa/Oracle/1z0-1062-21/Oracle.1z0-1062-21.v2022-09-11.q25.html</a>	

### NEW QUESTION: 1

An administrator is defining periods in the Incentive Compensation application quarterly calendar. She is defining the same start date for two periods with a different end date.

Which Statement represents the error for this scenario?

- A. The date range should not overlap with any other period.
- B. Please select the period type for each newly-added period row.
- C. The start date cannot be later than the end date for a period.
- D. The period is overlapping with system defined quarterly period.

**Answer: C (LEAVE A REPLY)**

### NEW QUESTION: 2

Which option will never have access to the full Business Unit?

- A. the Sales Manager and the Participant
- B. the Compensation Analyst
- C. the Compensation Manager
- D. the Compensation Analyst and the Participant
- E. the Participant

**Answer: E (LEAVE A REPLY)**

### NEW QUESTION: 3

Which statement is true for the participant home currency?

- A. A participant's home currency must be the same for all participants in the organization.
- B. A participant's home currency must be the same as the operating currency.
- C. A participant can be compensated for an invoice booked in a currency different from the participant's home currency.

D. A participant can be compensated for an invoice booked only in the participant's home currency.

**Answer: D (LEAVE A REPLY)**

#### **NEW QUESTION: 4**

Which statement is true regarding role inheritance?

- A. Job and abstract roles are inherited by duty roles.
- B. Abstract roles are inherited by Job roles
- C. Roles are not inherited; they are assigned at their lowest level.
- D. Duty roles are inherited by job roles.

**Answer: A (LEAVE A REPLY)**

Explanation

[http://docs.oracle.com/cd/E15586\\_01/fusionapps.1111/e16689/F323387AN1B348.htm](http://docs.oracle.com/cd/E15586_01/fusionapps.1111/e16689/F323387AN1B348.htm)

#### **NEW QUESTION: 5**

A compensation analyst wants to pay commissions calculated for period 4 that were initially missed. The current date falls into period 8, and the last paid payment batch was in period 7. Identify two options available for the compensation analyst to pay for period 4 commissions.

- A. Create and pay another payment batch for period 4.
- B. Create and pay another payment batch for period 5.
- C. Create and pay another payment batch for period 6.
- D. Create and pay a payment batch for period 8.
- E. Create and pay another payment batch for period 7.

**Answer: A,D (LEAVE A REPLY)**

#### **NEW QUESTION: 6**

A participant is transferred to another business unit.

Identify the configuration changes required to calculate and pay compensation to the participant in the new business unit.

- A. Create a new HR employee record for this participant as transfer across business unit is not supported by the application.
- B. Enter an End Date for the participant record in the current business unit, import participant into the new business unit, and assign appropriate Comp Plan and Paygroup.
- C. Assign the participant to the global business unit and global role,
- D. Assign the participant to a new role and resource group.

**Answer: B (LEAVE A REPLY)**

#### **NEW QUESTION: 7**

During the Rollup process, the Incentive Compensation application determines all participants who must receive indirect credit for the transaction.

Identify the two options this is based on.

- A. all the participants associated with that customer
- B. all the participants in the compensation group
- C. all the participants in the organization
- D. Rollup date
- E. Rollup hierarchy effective for that date

**Answer: D,E (LEAVE A REPLY)**

Explanation

[https://docs.oracle.com/cloud/farel8/salescs\\_gs/FACMI/F1071275AN2125B.htm](https://docs.oracle.com/cloud/farel8/salescs_gs/FACMI/F1071275AN2125B.htm)

#### **NEW QUESTION: 8**

Which two statements are true about disputes?

- A. Disputes are assigned to the analyst who is associated with the participant creating the dispute.
- B. Participants can view the disputes they have created in their worklist
- C. Compensation Managers can reassign disputes to different analysts.
- D. Disputes are assigned to the analyst who is associated with the participant creating the dispute, and assigned to the compensation manager who the analyst reports to in the payment analyst hierarchy.

**Answer: A (LEAVE A REPLY)**

#### **NEW QUESTION: 9**

Which Oracle Sales Cloud and Incentive Compensation applications security construct controls what functions and data a user has access to?

- A. Job
- B. Role
- C. Security Profile
- D. Responsibility

**Answer: A (LEAVE A REPLY)**

#### **NEW QUESTION: 10**

The 'Run Crediting and Rollup' process request completes successfully but no credits are created. Which three configurations must be verified?

- A. Participants assigned to a direct credit rule do not have the Manager role.
- B. The transaction event date falls between the credit rule start and end dates.
- C. The 'Deploy Compensation Plans' process was run after the credit rules were created.
- D. 'EnableDirect Crediting\*' is set to 'Yes' on the 'Manage Parameters' page.
- E. The same participants are not assigned to multiple credit rules in the hierarchy.
- F. The 'Deploy Credit Rule' process was run after the credit rules were created.

**Answer: A,C,E (LEAVE A REPLY)**

#### **NEW QUESTION: 11**

Which two methods are valid when assigning a pay group to a participant?

- A. Assign the pay group to the credit category and allow the participant to inherit the pay group.
- B. Assign the pay group to the compensation plan and allow the participant to inherit the pay group.
- C. Assign the pay group directly to the participant.
- D. Assign the role to the pay group and allow the participant to inherit the pay group.
- E. If there is only one paygroup, all participants are automatically assigned to the pay group.

**Answer: (SHOW ANSWER)**

### NEW QUESTION: 12

A performance measure is set up to determine the commission rate by using total sales attainment percentage total quarter, which is measured as total sales by participant for the quarter divided by target for the quarter.

How should you set up this performance measure?

- A. Set Process Transaction = Individually and Interval = Quarter, select Running Total, select Accumulate for input expression 'transaction amount', and enter targets directly in the performance measure.
- B. Set Process Transaction = Grouped by Interval and Interval = Quarter, have the input expression 'sum (Oedit.transactionamount/Measure.Target)' and enter targets directly in the performance measure.
- C. Set Process Transaction = Grouped by Interval and Interval = Quarter, have the input expression 'sum (Credit.transactionamount/Measure.Target)' and enter targets in the plan component associated with the performance measure.
- D. Set Process Transaction = Individually and Interval = Quarter, select Running Total, select Accumulate for input expression 'credit transaction amount', and enter targets in the plan component associated with the performance measure.

**Answer: D (LEAVE A REPLY)**

### NEW QUESTION: 13

You must create a request set for simplifying the Incentive Compensation processes for your end customer.

You asked Oracle Support to put the programs in the following sequence:

1. Revert Transaction
2. Run Crediting and Rollup
3. Run Classify Credits
4. Calculate

Which are the correct values of the corresponding BU parameters?

- A. Rollup using Credit Hierarchy, Classify after crediting
- B. Rollup Using = Both, Classify after crediting
- C. Rollup using Rollup Hierarchy, Classify after crediting

D. Rollup using Credit Hierarchy, Classify before crediting

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 14**

A regional sales manager is promoted to a higher position and becomes eligible to receive rollup credit from multiple business units. How should you create a rollup hierarchy rule to receive rollup from multiple business units?

**A.** Import the manager's employee record as a participant in each business unit and copy the rollup hierarchy rules to each business unit.

**B.** Cross-region rollups are not supported. Managers and salespeople must be participants in the same business unit.

**C.** Import all participants under the manager in all business units and copy the rollup hierarchy rules to each business unit.

**D.** No additional configurations are required because the application accommodates cross-region rollups.

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 15**

A report with relevance to Contacts has to be built to show the entire business life cycle associated to the Contact. The developer decides to design the report by combining reports using SQL. He has taken care of having multiple logical statements based on common ID/Keys, yet he finds some issues due to Joins in reports.

Identify the technique that could resolve the Join issue.

**A.** This technique allows you to Join multiple logical SQL statements by using Equi Join and Cross Join.

**B.** This technique allows you to Join multiple logical SQL statements by using Inner Join, Outer Join and Cross Join.

**C.** This technique does not allow you to Join multiple logical SQL statements by using Inner Join and Outer Join.

**D.** This technique allows you to Join multiple logical SQL statements by using Equi Joins.

**E.** This technique allows you to Join multiple logical SQL statements by using Inner Join and Outer Join.

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 16**

The incentive compensation application set the payment batch status to 'Paid' for a particular period and the payments have to be adjusted for a period. Which is the correct way to do this?

**A.** Payment batches can be edited and reprocessed.

**B.** No adjustment can be done for that period.

**C.** Reprocess earnings and payments; delta earnings and adjustments are included in the new payment batch.

D. Pay sheets can be adjusted accordingly.

**Answer: D (LEAVE A REPLY)**

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### NEW QUESTION: 17

You have to write a custom function that accesses the performance measure output.

You must pass the following parameters to uniquely identify data and do custom calculations.

plan\_component\_id

formula\_id

Participant\_id

Period id

In which table should you configure the required columns?

A. CN\_TP\_MEASURE\_RESULTS\_ALL

B. CN\_SRP\_PER\_FORM\_METRICS\_ALL

C. CW\_TP\_EARNINGS\_ALL

D. CM\_SRP\_PARTICIPANTS\_ALL

**Answer: B (LEAVE A REPLY)**

Explanation

[https://docs.oracle.com/cloud/latest/salescs\\_gs/FACMI/FACMI1417756.htm#FACMI1419062](https://docs.oracle.com/cloud/latest/salescs_gs/FACMI/FACMI1417756.htm#FACMI1419062)

### NEW QUESTION: 18

Which asset type must you select for searching web service in Oracle Enterprise Repository?

A. ADF Service

B. ADF service Data Object

C. Composite

D. Composite Service

**Answer: (SHOW ANSWER)**

### NEW QUESTION: 19

Which two statements are true regarding the Complete Calculation process?

A. can be time-consuming on very large volume transactions

B. meant for minor changes that affect few participants

C. recalculates all transactions for a given period

D. limited to only a particular sales hierarchy

**Answer: A,C ([LEAVE A REPLY](#))**

### NEW QUESTION: 20

A performance measure is to be set up to determine the commission rate using total sales attainment percentage for a quarter, which is measured as total sales by participant for the quarter divided by target for the quarter.

How would you set up this performance measure?

**A.** Set Process Transaction = Grouped By Interval and Interval = Quarter, have the input expression

'sum(Credit.transaction amount/Measure.Target)', and enter targets in the plan component associated with the performance measure.

**B.** Set Process Transaction = Individually and Interval = Quarter, select Running Total, select Accumulate for input expression 'credit.transaction amount', and enter targets in the plan component associated with the performance measure.

**C.** Set Process Transaction = Individually and Interval=Quarter, select Running Total, select Accumulate for input expressions 'transaction amount', and enter targets directly in the performance measure

**D.** Set Process Transaction - Grouped By Interval and Interval = Quartet, have the input expression

'sum(Credit.transaction amount/Measure.Target)', and enter targets directly in the performance measure.

**Answer: ([SHOW ANSWER](#))**

### NEW QUESTION: 21

A company pays commission based on the source of the transaction and the margin on the transaction.

If the source is 'ABC' and margin is between 0 and 10 percent, the rate should be 1.5 percent.

If the source is 'ABC' and margin is 10 percent and above, the rate should be 3 percent.

If the source is 'XYZ' and margin is between 0 and 10 percent, the rate should be 2 percent.

If the source is 'XYZ' and margin is 10 percent and above, the rate should be 4 percent.

Which two procedures can you use to set this up?

**A.** Option B

**B.** Option D

**C.** Option E

**D.** Option C

**E.** Option A

**Answer: C,D ([LEAVE A REPLY](#))**

### NEW QUESTION: 22

A company has its classification rules, which are at the same level in the hierarchy, set up as: Which option shows the credit category or categories that will be assigned to this transaction during the Classification process?

- A. COMPUTERS
- B. TOSHIBA
- C. INTEL
- D. LAPTOP

**Answer: B (LEAVE A REPLY)**

#### **NEW QUESTION: 23**

Which two currencies must you define when creating compensation business units?

- A. Operating
- B. Participant Home
- C. Functional
- D. Processing

**Answer: (SHOW ANSWER)**

Explanation

[https://docs.oracle.com/cd/E60665\\_01/salescs\\_gs/OAWIC/OAWIC1069924.htm](https://docs.oracle.com/cd/E60665_01/salescs_gs/OAWIC/OAWIC1069924.htm)

#### **NEW QUESTION: 24**

The estimated Compensation module \_\_\_\_\_

- A. updates tables so that sales managers can view reports in OTBI on pipeline and forecasted compensation
- B. works in runtime mode and can be invoked via a web service from third-party applications
- C. both B and D
- D. uses Opportunities in Sales Cloud to calculate what earnings would be if they became orders
- E. allows sales persons to test what-if scenarios on deals they are working on, taking into account their current achievement levels
- F. both B and C

**Answer: D (LEAVE A REPLY)**

#### **NEW QUESTION: 25**

A client wants to associate both monthly and quarterly calendars with an incentive compensation business unit. Which method do you use to set up multiple calendars for incentive compensation business units?

- A. Go to the Manage Parameters task in the Define Incentive Compensation Business Unit Configuration task list and select both calendars.
- B. Go to the Manage Parameters task in the Define Incentive Compensation Business Unit Configuration task list and select a calendar; only one calendar can be selected.

**C.** Go to the Manage Calendars task in the Define Incentive Compensation Shared Configuration task list and associate the same business unit with both calendars.

**D.** Go to the Manage Calendars in the Define Incentive Compensation Shared Configuration task list and associate the business unit with a desired period type.

**Answer:** ([SHOW ANSWER](#))

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