

SAP.C-S4CS-2102.v2022-05-07.q32

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NEW QUESTION: 1

How does the implementation consultant support the customer during Fit-to-Standard workshops?

There are TWO answers for this Question

- A. Show and explain all available self-service configuration UIs
- B. Demonstrate SAP Best Practices in the Starter system
- C. Review current custom code in the customer system
- D. Highlight gaps that require configuration or extensibility decisions

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 2

How is master data replicated from SAP S/4HANA Cloud to SAP Concur? Please choose the correct answer.

- A. Data changes are replicated with a manual file transfer
- B. Data changes are replicated by a periodic job
- C. Data changes update a shared cloud infrastructure
- D. Data changes are replicated in real time

Answer: D (LEAVE A REPLY)

NEW QUESTION: 3

What can you do with the Simulate Import function of the Manage Your Solution SAP Fiori app? Please choose the correct answer. Note: Answers to this question are not verified by

our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A.** Test migration data against the system customization.
- B.** Simulate business process execution.
- C.** Generate mass business transactions to test the system.
- D.** Import best-practice business transactions and test business processes.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 4

During Convergent Billing (IMC), you need to combine multiple documents in a subsequent billing document. Which of the following document item characteristics must be identical?

(2)

- A.** Incoterms
- B.** Billing date
- C.** Ship-to party
- D.** Payer

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 5

Scope Item Level for Financial Supply Chain Management

To which of the following objects do you assign approval patterns to manage bank accounts? 2 answers

- A.** Company code
- B.** Payment signatory
- C.** Bank account ID
- D.** Account type

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 6

What is the most significant feature of a hybrid cloud? Please choose the correct answer.

- A.** It is a mix of private cloud and public cloud.
- B.** It is a mix of on-premise and cloud solutions.
- C.** Its resources are shared by multiple customers and accessed via the Internet.
- D.** It is made available on the premises of a third-party cloud provider.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

Which organizational element determines that the sales area can belong to only one company code?

Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Distribution channel
- B. Sales organization
- C. Plant
- D. Division

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 8

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on feedback@erpprep.com to get up to 50% cashback.

- A. Purchase requisition
- B. Delivery
- C. Purchase order
- D. Billing document

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 9

What does SAP recommend you do to maintain the organizational structure in SAP S/4HANA Cloud?

Please choose the correct answer.

- A. You copy the existing organizational units and rename the copies
- B. You rename the existing organizational units. Creation of new units is NOT allowed
- C. You create brand new organizational units. Copy of existing units is NOT allowed
- D. You delete or rename the existing organizational units

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 10

You are working on a Customer Returns (BDD) process in SAP S/4HANA Cloud. Which SAP business role is responsible for removing the billing block? Please choose the correct answer.

- A. Shipping specialist
- B. Billing clerk
- C. Accounts receivable accountant
- D. Internal sales representative

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 11

Which app do you use to extend the existing organizational units?

- A. Manage Your Solution
- B. Manage Business Users
- C. Manage Mass Maintenance
- D. Manage Schedule Agreements

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 12

Which data objects are standard migration objects in SAP S/4HANA Cloud? There are THREE answers for this Question

- A. Customer open items
- B. Profit centers
- C. Bank master data
- D. Sales organizations
- E. Plants

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 13

You reviewed the project scope and identified the corresponding resources Based on the SAP Activate methodology, which activities must you perform in the Explorer phase? 2 answers

- A. Conduct the Fit to Standard analysis to identify fits gaps and perceived gaps
- B. Use the Starter system to demonstrate SAP Best Practice processes
- C. Configure the organizational structure and chart of accounts in the system
- D. Use the Quality system to demonstrate SAP Best Practice processes

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

What does the Simulate Import function allow you to do in the Manage Your Solution SAP Fiori app?

Please choose the correct answer.

- A. Import best-practice business transactions and test business processes
- B. Test migration data against the system customization without commit
- C. Generate mass business transactions to test the system
- D. Activate the organizational structure and simulate business process execution against it

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 15

Which adjustments can be made using the Query Builder? There are THREE answers for this Question

- A. Add, remove, or customize fields in queries
- B. Create parameters to read values from the user settings
- C. Copy a query from an SAP-delivered query
- D. Add business logic to syntax for queries
- E. Create custom Core Data Services (CDS) views for use in queries

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 16

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud. Which of the following process steps is the shipping specialist responsible for? (2)

- A. Create outbound delivery
- B. Add freight costs
- C. Run Advanced Available-to-Promise
- D. Create batches

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 17

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud.

Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery?

(2)

- A. Shipping point
- B. Payment term
- C. Ship-to party
- D. Plant

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 18

For which parameter is the percentage of conversion from quotation to order calculated in Predictive Analytics Model Training- Sales (2YJ)? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Quantity of invoiced order items
- B. Quantity of order items
- C. Net value of order items
- D. Net value of invoiced order items

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 19

How are analytics capabilities built into SAP S/4HANA Cloud? Please choose the correct answer.

- A. Analytical is installed on a dedicated SAP Fiori server
- B. Analytical is extended by the user to a dedicated SAP Fiori server
- C. Analytical is installed as an add-on to the application
- D. Analytical is embedded in the same technical stack as the application

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 20

Which technology is used to integrate SAP S/4HANA Cloud with other SAP and non-SAP applications?

- A. Direct connectivity
- B. SAP Change and Transport System
- C. SQL Connect function
- D. SAP Landscape Transformation Replication Server

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 21

Which of the following are main steps in the free of charge delivery process? (2)

- A. Confirm proof of delivery
- B. Create outbound delivery
- C. Perform delivery split
- D. Create sales order

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 22

Why do you use APIs? (2)

- A. To create a data definition for extending a CDS view in your SAP S/4HANA Cloud system

B. To enhance pre-delivered applications with custom fields for you SAP S/4HANA Cloud system

C. To connect your SAP S/4HANA Cloud system to other systems

D. To integrate apps in your SAP S/4HANA Cloud System with SAP Cloud Platform

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 23

Which levels constitute the structure of a sales order? Please choose the correct answer.

Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

A. Item Schedule line

B. Order

C. Header

D. Delivery Billing

E. Sales organization

F. Distribution channel Division

G. Inventory

H. Material

I. Customer

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

Which activities are performed by the SAP Global Service Center? There are TWO answers for this Question

A. SAP Best Practices model company activation

B. User training content development

C. Expert configuration

D. Legacy data migration

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 25

What organizational element is used with the combination of sales organization and distribution channel to form a sales area? Please choose the correct answers

A. Plant

B. Sales office

C. Sales group

D. Division

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 26

Which tools support your customer to reduce days sales outstanding? 3 answers

- A. Funds Management
- B. Credit Management
- C. Collections Management
- D. Treasury Management
- E. Dispute Management

Answer: B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 27

You are working on an Invoice Correction Process with Debit Memo (BDQ) process in SAP S/4HANA Cloud. What does the Create Debit Memo Request process step indicate?
Please choose the correct answer.

- A. Intention to pass a credit for the amount difference
- B. Permission to pay a debit
- C. Intention to recover amount difference as a debit
- D. Instruction to send a debit memo to the customer

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 28

You are working on a Customer Returns (BDD) process in SAP S/4HANA Cloud. What do you create during the customer returns process? (3)

- A. Return order
- B. Delivery
- C. Inspection lot
- D. Billing block
- E. Billing document

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

Which project team is responsible for preparing and performing the master data loads?

- A. Implementation team
- B. Customer project team
- C. Project leader team
- D. Basis team

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

What is the purpose of the Starter system in the SAP S/4HANA Cloud implementation project? Please choose the correct answer.

- A. To configure the customer's personalized solution for demonstration and testing during the Realize phase

- B.** To demonstrate the customer's personalized solution, including process flows, the organizational structure, and authorizations
- C.** To demonstrate SAP Best Practices processes in a preconfigured system and identify customer personalization requirements
- D.** To conduct a blueprint workshop to identify all customer requirements for a completely customized solution

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 31

In the Planning Apps for Sales (100) scope item, which of the following does the pan layout generated by the system depend on? There are TWO answers for this Question

- A.** Dimensions defined by the user
- B.** Version defined by the user
- C.** Plan data defined by the user
- D.** Attributes defined by the user

Answer: A,D ([LEAVE A REPLY](#))

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NEW QUESTION: 32

Which value propositions does SAP S/4HANA Cloud provide? There are 2 correct answers to this question.

- A.** Access to the Implementation Guide (IMG) for customization
- B.** Native integration with non-SAP cloud solutions
- C.** Guided configuration tools for simpler configuration
- D.** Preconfigured content for business processes

Answer: ([SHOW ANSWER](#))

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