

SAP.C-TS462-2021.v2023-01-31.q30

| | |
|---|--|
| Exam Code: | C-TS462-2021 |
| Exam Name: | SAP Certified Application Associate - SAP S/4HANA Sales 2021 |
| Certification Provider: | SAP |
| Free Question Number: | 30 |
| Version: | v2023-01-31 |
| # of views: | 795 |
| # of Questions views: | 300 |
| https://www.freeqas.com/qa/SAP/C-TS462-2021/SAP.C-TS462-2021.v2023-01-31.q30.html | |

NEW QUESTION: 1

Where do you configure the default billing type to be used for order-related or delivery-related billing?

- A. Delivery document item category
- B. Sales document item category
- C. Sales document type
- D. Delivery type

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 2

What are some characteristics of SAP Smart Business? Note: There are 3 correct Answers to this question.

- A. KPIs (Key Performance Indicators) are visualized and target thresholds can be defined.
- B. SAP Smart Business is configured entirely based on SAP Best Practices.
- C. It combines real-time insights with analytics and transactional follow-up activities.
- D. Every transaction code used in SAP Smart Business can be linked to a unique URL.
- E. It supports an exception-based working model.

Answer: [A,C,E \(LEAVE A REPLY\)](#)

NEW QUESTION: 3

What are some characteristics of SAP Smart Business? Note: There are 3 correct answers to this Question.

- A. It supports an exception-based working model.
- B. Every transaction code used in SAP Smart Business can be linked to a unique URL.
- C. SAP Smart Business is configured entirely based on SAP Best Practices.

- D. Key performance indicators (KPIs) are visualized and target thresholds can be defined.
- E. It combines real-time insights with analytics and transactional follow-up activities.

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 4

You are configuring the organizational structure in your system. Which assignments are possible? Note:

There are 3 correct Answers to this question.

- A. Assign multiple plants to one company code.
- B. Assign multiple loading points to a plant.
- C. Assign multiple distribution channels to one company code.
- D. Assign a plant to multiple sales organizations/distribution channels.
- E. Assign a shipping point to multiple plants.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 5

What is a prerequisite for billing?

- A. You need a billing document request for which a goods issue was posted.
- B. You need a sales document type that is configured to be billing relevant.
- C. You need an order item category that is configured to be billing relevant.
- D. You need a delivery type for which the invoicing date was determined.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 6

In a free goods scenario, which elements influence how the item category is determined for the free goods item? Note: There are 2 correct Answers to this question.

- A. The item category group from the material master
- B. The material price group from the customer master
- C. The item usage assigned to the discount condition type
- D. The item category of the higher-level item

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 7

Which elements are assigned to field reference groups to influence the status of fields in the material master? Note: There are 2 correct Answers to this question.

- A. Sales organization
- B. Item category group
- C. Industry sector
- D. Plant

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 8

How does the system determine the warehouse number in an order-to-cash process?

- A. It is linked to a combination of a plant and a shipping point.
- B. None
- C. It is linked to a combination of a plant and a storage section.
- D. It is linked to a combination of a plant and a storage location.
- E. It is linked to a combination of a shipping point and a loading point.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 9

What are characteristics of an invoice list process? Note: There are 2 correct Answers to this question.

- A. You must set up a periodic billing plan for the invoice list creation.
- B. You use preliminary billing documents for the invoice list creation.
- C. The payer receives a single invoice list instead of the individual invoices.
- D. The invoice list is created at specified time intervals or on specific dates.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

You want to determine the item category in a sales document. What do you need to consider?

- A. The material master data
- B. The sales organization
- C. The higher-level item
- D. The customer master data

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 11

You can settle a condition contract using which of the following settlement types? Note: There are 3 correct Answers to this question.

- A. Partial settlement
- B. Invoice list settlement
- C. Final settlement
- D. Delta settlement
- E. Periodic settlement

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 12

How do you limit the choice of order reasons for a sales document?

- A. Assign the permitted reasons to the relevant sales item category
- B. Specify the permitted reasons in the customer material info record.

- C. Assign the permitted order reasons to the relevant sales organization.
- D. Specify the permitted order reasons in the relevant customer master.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 13

When you create billing documents, you want to ensure that their texts are sourced from the outbound delivery, not from the sales order. Where do you configure this?

- A. Text determination procedure
- B. Billing type
- C. Delivery type
- D. Copying control

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

What are the effects of posting the goods issue during a sales process? Note: There are 3 correct Answers to this question.

- A. Delivery requirements in material planning are updated.
- B. The overall status of the delivery is set to complete.
- C. The billing document can now be created.
- D. The warehouse task status is set to complete.
- E. The document flow is updated.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 15

Which field from the material master is used in route determination?

- A. Item category group
- B. Transportation group
- C. Delivering plant
- D. Loading group

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 16

You already have a condition record for a material price that is valid for the whole year. Now you have to set up a special sales price for this material for the next two weeks. How do you do this? Note: There are 2 correct Answers to this question.

- A. You use the transaction Change condition (transaction code VK12).
- B. You use the Manage Prices - Sales app.
- C. You use the Creation of Price Lists app.
- D. You use the transaction Create condition (transaction code VK11).

Answer: A,B ([LEAVE A REPLY](#))

Valid C-TS462-2021 Dumps shared by PrepPdf.com for Helping Passing C-TS462-2021 Exam! PrepPdf.com now offer the **newest C-TS462-2021 exam dumps**, the PrepPdf.com C-TS462-2021 exam **questions have been updated** and **answers have been corrected** get the **newest** PrepPdf.com C-TS462-2021 dumps with Test Engine here: <https://www.preppdf.com/SAP/C-TS462-2021-prepaway-exam-dumps.html> (82 Q&As Dumps, **40%OFF Special Discount: Exam-Tests**)

NEW QUESTION: 17

In which type of outline agreement would you see details of confirmed material quantities and delivery dates?

- A. Material-related value contract
- B. Scheduling agreement
- C. Quantity contract
- D. General value contract

Answer: B (LEAVE A REPLY)

NEW QUESTION: 18

What is a characteristic of a service item in a sales order?

- A. The requested delivery date is set to the current date.
- B. The sales price is determined from the service master record.
- C. The service item has no schedule line.
- D. The material of the service item has a specific item category group.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 19

You normally include multiple sales orders in your outbound deliveries Which sales order fields would prevent this from happening if their content was different? Note: There are 3 correct Answers to this question.

- A. Plant
- B. Ship-to party
- C. Material group
- D. Delivery Date
- E. Incoterms

Answer: B,D,E (LEAVE A REPLY)

NEW QUESTION: 20

You want to use condition exclusion. For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct Answers to this question.

- A. Condition type

- B. Condition category
- C. Condition type groups
- D. Condition record

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

You sell a product for which there is a bill of material. What must you set to ensure that the components automatically appear as sub-items in the order?

- A. The item usage during the item category determination of each sub-item
- B. The special stock indicator in the item category of the main item
- C. The structure scope in the item category of the main item
- D. The material group in the item category of the main item

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 22

Which of the following settings are required to be able to deliver a product? Note: There are 2 correct Answers to this question.

- A. You need to set up copying control in Logistics Execution for the item category.
- B. You need to set the Item Relevant for Delivery indicator in the item category.
- C. You need to set the Schedule Lines Allowed indicator in the item category.
- D. You need to set up the item category as relevant for delivery-related billing.

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 23

You want to use billing as part of the sales process. Which organizational units must be configured?

Note: There are 2 correct Answers to this question.

- A. Operating concern
- B. Sales organization
- C. Company code
- D. Sales office

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 24

Which settings do the cash sales process and the rush order process have in common?

Note: There are 2 correct answers to this question.

- A. The immediate delivery setting
- B. The billing type settings
- C. The lead time in days
- D. The item category determination

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 25

What are characteristics of Core Data Services (CDS) views? Note: There are 2 correct Answers to this question.

- A. The analytical engine of embedded BW can be combined with CDS views to provide advanced reporting options.
- B. CDS views speed up reporting by providing a dedicated persistency layer.
- C. CDS views replace the analytical engine of embedded BW.
- D. CDS views are fully integrated into the ABAP development environment.

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 26

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value. What do you need to do?

- A. Set up the same item category for each item.
- B. Set up condition type groups for the freight charge.
- C. Set up the freight charge as a header condition.
- D. Set the condition index indicator for the freight charge.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 27

To which elements do you assign a partner determination procedure? Note: There are 2 correct Answers to this question.

- A. Delivery item category
- B. Business partner category
- C. Account group
- D. Delivery type

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 28

What is a use case for a billing plan type?

- A. Invoice lists
- B. Billing document requests
- C. Milestone billing
- D. Preliminary billing

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 29

Which fields are used to determine the delivery item category? Note: There are 3 correct Answers to this question.

- A. Item category group
- B. Shipping point
- C. Delivery type
- D. Higher-level item category
- E. MRP type

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 30

Texts are copied from a sold-to-party to a sales order. Any later change to the sold-to-party texts should not be visible in this order. Which object controls this behavior?

- A. Access sequence
- B. Condition table
- C. Text determination procedure
- D. Text type

Answer: A ([LEAVE A REPLY](#))

Valid C-TS462-2021 Dumps shared by PrepPdf.com for Helping Passing C-TS462-2021 Exam! PrepPdf.com now offer the **newest C-TS462-2021 exam dumps**, the PrepPdf.com C-TS462-2021 exam **questions have been updated** and **answers have been corrected** get the **newest** PrepPdf.com C-TS462-2021 dumps with Test Engine here: <https://www.preppdf.com/SAP/C-TS462-2021-prepaway-exam-dumps.html> (82 Q&As Dumps, **40%OFF** Special Discount: **Exam-Tests**)