

SAP.C-TS462-2022.v2024-02-29.q27

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NEW QUESTION: 1

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Outbound delivery type
- B. Material
- C. Shipping Point
- D. Outbound delivery item category

Answer: C (LEAVE A REPLY)

NEW QUESTION: 2

Which of the following is a characteristic of decision table processing as used in SAP S/4HANA output management?

- A. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- B. It is possible to maintain one condition column cell with multiple result column cells for each table row
- C. Every condition column is processed in sequence, In each condition column, every row is processed from top to bottom.
- D. It is possible to evaluate the content of column cells by using comparison operators or value ranges,

Answer: D (LEAVE A REPLY)

NEW QUESTION: 3

You want to automatically supply your customers with an alternative material if the ordered material is not available. How would you do this?

- A. Ensure all affected orders are included in a backorder processing run.
- B. Create a material listing that includes both the ordered and substitution materials.
- C. Create an assortment module that determines the permitted substitution materials
- D. Create a material determination record with an appropriate substitution rule.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 4

Which field from the material master is used in route determination in a sales order?

- A. Weight group
- B. Loading group
- C. Material freight group
- D. Transportation group

Answer: (SHOW ANSWER)

NEW QUESTION: 5

You want to be able to create and goods issue an outbound delivery for a stock material.

What settings should you make? Note: There are 3 correct answers to this question,

- A. Define the goods movement type in the schedule line category
- B. Set the schedule line category to be relevant for delivery.
- C. Set the order item category to be relevant for delivery,
- D. Define the goods movement type in the delivery item category,
- E. Activate schedule lines allowed in the order item category

Answer: B,C,E (LEAVE A REPLY)

NEW QUESTION: 6

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Goods movement type
- B. Delivery relevance
- C. create delivery group
- D. Structure scope

Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 7

Where do you configure the default billing type to be used for delivery-related billing?

- A. sales document item category
- B. sales document type
- C. Delivery Type
- D. copying Control

Answer: B (LEAVE A REPLY)

NEW QUESTION: 8

What are the effects of posting the goods issue during a sales process? Note: There are 3 correct answers to this question.

- A. The overall status of the delivery is set to complete
- B. The document flow is updated
- C. The billing document can now be created
- D. The warehouse task status is set to complete
- E. Delivery requirement in material planning are updated

Answer: B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 9

You normally include multiple sales orders in your outbound deliveries. Which sales order fields would prevent this from happening if their content was different? Note: There are 3 correct answers to this question.

- A. Delivery dates
- B. Ship to party
- C. Material group
- D. Plant
- E. Incoterms

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question,

- A. You need to set the schedule lines allowed indicator in the item category,
- B. You need to set the Item Relevant for Delivery indicator in the item category,
- C. You need to set up the item category as relevant for delivery related billing,
- D. You need to set up copying control in Logistics Execution System for the item category,

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 11

You need to change standard sales processing logic and your requirement cannot be met in Customizing What options will ensure there are no changes to SAP-delivered objects?

Note: There are 3 correct answers to this question.

- A. Enhancement Point
- B. Customer exit
- C. Modifications
- D. SAP Best practices
- E. Business transaction event (BTE)

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value, What do you need to do?

- A. Set up the freight charge as a header condition.
- B. Assign a group condition routine to the freight charge,
- C. Set up condition type groups for the freight charge.
- D. Set up calculation type B (fixed amount) for the freight charge,

Answer: (SHOW ANSWER)

NEW QUESTION: 13

You are configuring the organizational structure in your system. Which assignments are possible? Note:

There are 3 correct answers to this question

- A. Assign multiple loading points to a plant.
- B. Assign a plant to multiple sales organizations/ Distribution channels
- C. Assign multiple plants to a company code,
- D. Assign multiple distribution channels to one company code.
- E. Assign a shipping point to multiple plants

Answer: B,C,E (LEAVE A REPLY)

NEW QUESTION: 14

Which settings do the cash sales process and the rush order process have in common?

Note: There are 2 correct answers to this question.

- A. The item category
- B. The billing type
- C. The lead time in days
- D. The immediate delivery settings

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 15

Which of the following is a use case for a billing plan type?

- A. Milestone Billing
- B. Settlement management
- C. Invoice List
- D. Convergent billing

Answer: A (LEAVE A REPLY)

NEW QUESTION: 16

You want to use billing as part of the sales process, Which organizational units must be configured?

Note:

There are 2 correct answers to this question,

- A. Sales Organization
- B. Company code
- C. Business area
- D. Profit center

Answer: A,B (LEAVE A REPLY)

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NEW QUESTION: 17

Which of the following is a characteristic of a service item in a sales order?

- A. The Delivering Plant field is not required
- B. The item in the sales order is blocked for delivery
- C. The material has a specific item category group.
- D. The service item has no schedule line assigned

Answer: C (LEAVE A REPLY)

NEW QUESTION: 18

'You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set the Condition Index indicator for condition type K029.
- B. You need to set up condition type K029 as a group condition.
- C. You need to set the Condition Update indicator for condition type K029.
- D. You need to set up condition type K029 as a header condition.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 19

Which type of SAP S/4HANA app delivers exception-based processing, combining analytics with follow-up actions to resolve issues?

- A. Factsheets
- B. SAP S/4 HANA embedded analytics

C. SAP Smart Business

D. Transactional apps

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 20

You want to use condition exclusion, For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question,

A. Condition type groups

B. Condition category

C. Condition type

D. Condition records

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 21

Which decisions do you have to make when configuring a new delivery item category?

Note: There are 2 correct answers to this question

A. Whether a delivery should be split by warehouse number

B. Whether over delivery is allowed

C. Whether a storage location should be determined

D. Whether the route should be redetermined

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

A. Order type

B. Copying Control

C. Quotation type

D. Order item category

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 23

In which type of outline agreement would you see details of confirmed material quantities and delivery dates?

A. Quantity contract

B. Scheduling agreement

C. General value contract

D. Material-related value contract

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

How is the link between SAP S/4HANA Sales and SAP S/4HANA Finance set up?

- A. Via the general billing interface available in the system
- B. Via the copying control between the invoice and the accounting document
- C. Via a unique assignment of a sales organization to a company code
- D. Via the link between a billing document request and an accounting document

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 25

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Sold-to party
- B. Organization
- C. Company
- D. Group

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 26

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question

- A. ALE
- B. XML
- C. Fax
- D. Email
- E. Print

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 27

You are analyzing an order that shows the same material twice: once in the main item and once in the sub item.

What function can cause this behavior? Note: There are 2 correct answers to this question.

- A. Material determination
- B. Material listing
- C. Item proposal
- D. Free goods

Answer: ([SHOW ANSWER](#))

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