

## SAP.C\_C4H430\_94.v2022-09-25.q26

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### NEW QUESTION: 1

Suppose a company requires their new Sales Representatives to reach 60 days of employment before receiving any bonus payment. What is the best type of deposit hold you should use in this particular situation? Choose the correct answer.

- A. Hold with conditions
- B. Release immediately
- C. Period type
- D. Indefinite hold

**Answer: A (LEAVE A REPLY)**

### NEW QUESTION: 2

If a Processing Unit is enabled, which of the following applies? Note: There are 2 correct Answers to this question.

- A. You can Finalize a group of Positions in a single Pipeline run.
- B. You must run compensate and pay before classify.
- C. You can Post an entire period for multiple Processing Units in a single Pipeline run
- D. You CANNOT Finalize an entire period for multiple Processing Units in a single Pipeline run.

**Answer: (SHOW ANSWER)**

### NEW QUESTION: 3

What is the purpose of a Reset Data Pipeline? Choose the correct answer.

- A. To provide a faster version of the Deferred Reset
- B. To remove Pipeline data that is NO longer required

- C. To re-run the Compensation and Pay Pipeline for the same period
- D. To mark data as Reset without deleting it

**Answer: B ([LEAVE A REPLY](#))**

**NEW QUESTION: 4**

Which of the following are calculated during the Pipeline Pay Stage? Note: There are 2 correct Answers to this question.

- A. Trial Balances
- B. Final Payments
- C. Final Balances
- D. Trial Payments

**Answer: A,D ([LEAVE A REPLY](#))**

**NEW QUESTION: 5**

Which of the following are characteristics of an Event Type? Note: There are 3 correct Answers to this question.

- A. It must exist in the system before loading transactions with that Event Type.
- B. It is a required field on a transaction.
- C. It is a required output for Deposit Rules.
- D. It is period-based and must be associated with a Calendar.
- E. It is used to define types of sales activity.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 6**

Which options can you set in the System Preferences workspace? Note: There are 3 correct Answers to this question.

- A. User Role Permissions
- B. Prompt Settings
- C. Calculation Settings
- D. Allow Negative Payments
- E. Audit Logs Retention

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 7**

Which of the following are features of Relationships? Note: There are 3 correct Answers to this question.

- A. In the Relationships workspace, you CANNOT delete Roll types.
- B. In the Relationships workspace, you can create additional Roll types and reporting relationships.
- C. A Roll Relationship is an association of two Positions that is used by SAP Commissions to process rolled values.

- D. Companies use Roll Relationships to roll deposits from one Position to another.
- E. As you designate a Manager on a Position record in the Positions workspace, SAP Commissions creates a reporting Roll type, by default.

**Answer: B,C,E ([LEAVE A REPLY](#))**

**NEW QUESTION: 8**

Which of the following are characteristics of Credit Types? Note: There are 2 correct Answers to this question.

- A. They are used to identify credits by product or sale type.
- B. They are an optional field within the system.
- C. They are a required field on the credit output.
- D. They are used in credits to define Territories.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 9**

Which of the following Compensation Elements can you use in compensation rules? Note: There are 3 correct Answers to this question.

- A. Processing Units
- B. Lookup Tables
- C. Rate Tables
- D. Fixed Values
- E. Business Units

**Answer: B,C,D ([LEAVE A REPLY](#))**

**NEW QUESTION: 10**

What is the smallest increment of the Pipeline? Choose the correct answer.

- A. Stage
- B. Phase
- C. Sequence
- D. Leaf

**Answer: A ([LEAVE A REPLY](#))**

**NEW QUESTION: 11**

When would you set a termination date for a Participant record? Choose the correct answer.

- A. When you NO longer want the commissions calculation to be processed
- B. When a Participant changes positions
- C. When you want to delete a Participant from the system
- D. When a Participant NO longer works in an organization

**Answer: D ([LEAVE A REPLY](#))**

**NEW QUESTION: 12**

Which of the following Pipeline runs creates a new dataset that can be viewed in Dashboards? Choose the correct answer.

- A. Approve Calculated Data
- B. Reset Data
- C. Validate and Transfer
- D. Purge approved data

**Answer: (SHOW ANSWER)**

#### **NEW QUESTION: 13**

Which of the following are characteristics of Variables? Note: There are 2 correct Answers to this question.

- A. Once a Variable has been created, the Variable's type can be changed.
- B. Variable settings such as Effective Dates, Business Units, and Unit Types must NOT be the same as their associated compensation element.
- C. Variable assignments made at the Position level supersede assignments made at the Plan level.
- D. A Variable can only be associated with the same type of compensation element.

**Answer: C,D (LEAVE A REPLY)**

#### **NEW QUESTION: 14**

The interpolate function works within the Incentive Rule in association with which compensation element? Choose the correct answer.

- A. Variable
- B. Business Unit
- C. Lookup Table
- D. Rate Table

**Answer: (SHOW ANSWER)**

#### **NEW QUESTION: 15**

Territories can be used in which of the following rules? Note: There are 2 correct Answers to this question.

- A. Primary Measurement Rules
- B. Secondary Measurement Rules
- C. Credit Rules
- D. Deposit Rules

**Answer: A,C (LEAVE A REPLY)**

#### **NEW QUESTION: 16**

What is the default order of Pipeline stages? Choose the correct answer.

- A. Classify, Allocate, Reward, Pay, and Validate
- B. Classify, Validate, Allocate, Reward, and Pay

C. Validate, Classify, Allocate, Reward, and Pay

D. Classify, Allocate, Reward, and Pay

**Answer: D (LEAVE A REPLY)**

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**NEW QUESTION: 17**

What is a best practice regarding rolling results data? Choose the correct answer.

A. Roll at the measurement or incentive level.

B. Create multiple plans with a variety of Formulas to roll results data.

C. Use a Variable whenever creating a rolling relationship.

D. Roll at the credit level.

**Answer: D (LEAVE A REPLY)**

**NEW QUESTION: 18**

Which of the following are characteristics of a Rate Table? Note: There are 2 correct Answers to this question.

A. A Rate Table CANNOT be built with Fixed Values or Formulas.

B. The same Rate Table CANNOT be used in multiple rules.

C. The same Rate Table can be used to calculate step commissions in one rule and straight commissions in another.

D. A Rate Table can be used to calculate per credit or aggregate commissions.

**Answer: C,D (LEAVE A REPLY)**

**NEW QUESTION: 19**

What are the characteristics of creating a version of an object? Note: There are 2 correct Answers to this question.

A. The system retains previous versions for auditing purposes.

B. You CANNOT edit the previous version of an object.

C. You can track what version was effective at a particular point in time.

D. Once a new version is created, the previous version gets deleted.

**Answer: A,C (LEAVE A REPLY)**

**NEW QUESTION: 20**

What happens when you create a Participant record with a blank User Name field? Note:  
There are 2 correct Answers to this question.

- A. The User Name CANNOT be modified after you have saved the Participant record.
- B. The system will automatically populate the User Name with the Position Name.
- C. The system will automatically populate the User Name with the Participant ID.
- D. The Participant record CANNOT be saved.

**Answer: A,C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 21**

What is the function of a Direct Credit rule? Choose the correct answer.

- A. To sum the Credits and Measurements
- B. To determine how the transaction is deposited
- C. To generate a Credit based on a transaction or order
- D. To calculate whether a sales quota has been met

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 22**

Which of the following is a best practice regarding adjusting credit values? Choose the correct answer.

- A. Use a Fixed Value Variable to adjust credit values.
- B. Manually adjust credit values.
- C. None
- D. Perform adjustments only at the transaction level.
- E. Never change an Earning Group in the Deposit Rule.

**Answer: D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 23**

Rate Tables can only be used in which of the following rules? Choose the correct answer.

- A. Measurement Rules
- B. Incentive Rules
- C. Credit Rules
- D. Deposit Rules

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 24**

Upon receiving a dispute notification, what options are available to the Manager in the dispute form?

Note: There are 3 correct Answers to this question

- A. Request more information regarding the dispute.
- B. Approve the dispute.
- C. Delete the dispute.

- D. Reject the dispute.
- E. Create a custom dispute form to address the dispute.

**Answer: A,B,D (LEAVE A REPLY)**

**NEW QUESTION: 25**

What are some characteristics of a Position? Note: There are 2 correct Answers to this question.

- A. A Position CANNOT be reused.
- B. A Participant can have multiple Positions at a given time.
- C. A Position name does NOT have to be unique.
- D. A Position CANNOT have multiple Participants at a given time.

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 26**

Which of the following are period-based and must be associated with a calendar? Note: There are 2 correct Answers to this question.

- A. Event Types
- B. Payments and Balances
- C. User Roles
- D. Results Data

**Answer: B,D (LEAVE A REPLY)**

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