

SAP.C_S4CS_2105.v2022-06-01.q32

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NEW QUESTION: 1

You are working on a Customer Returns (BDD) process in SAP S/4HANA Cloud. What do you create during the customer returns process? (3)

- A. Billing document
- B. Inspection lot
- C. Return order
- D. Billing block
- E. Delivery

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

Why do you use APIs? (2)

- A. To enhance pre-delivered applications with customfields for you SAP S/4HANA Cloud system
- B. To integrate apps in your SAP S/4HANA Cloud System with SAP Cloud Platform
- C. To create a data definition for extending a CDS view in your SAP S/4HANA Cloud system
- D. To connect your SAP S/4HANA Cloud system to other systems

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 3

Which technology is used to integrate SAP S/4HANA Cloud with other SAP and non-SAP applications?

- A. SQL Connect function
- B. SAP Landscape Transformation Replication Server

- C. Direct connectivity
- D. SAP Change and Transport System

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

How does the implementation consultant support the customer during Fit-to-Standard workshops? There are TWO answers for this Question

- A. Review current custom code in the customer system
- B. Demonstrate SAP Best Practices in the Starter system
- C. Highlight gaps that require configuration or extensibility decisions
- D. Show and explain all available self-service configuration UIs

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 5

What does SAP recommend you do to maintain the organizational structure in SAP S/4HANA Cloud? Please choose the correct answer.

- A. You copy the existing organizational units and rename the copies
- B. You rename the existing organizational units. Creation of new units is NOT allowed
- C. You create brand new organizational units. Copy of existing units is NOT allowed
- D. You delete or rename the existing organizational units

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 6

Which user ID must be locked for security reasons after you create an administrator business user? Please choose the correct answer.

- A. SAP E-Mail Inbound Processing (SAP_SMTP_IN)
- B. SAP Customer Business User (SAP_CUST_BUS)
- C. SAP Lifecycle Management Administrator (SAP_LMADM)
- D. SAP Customer Initial User (SAP_CUST_INI)

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

Which activities are performed by the SAP Global Service Center? There are TWO answers for this Question

- A. Legacy data migration
- B. SAP Best Practices model company activation
- C. User training content development
- D. Expert configuration

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 8

Which app do you use to extend the existing organizational units?

- A. Manage Schedule Agreements
- B. ManageYour Solution
- C. Manage Mass Maintenance
- D. Manage Business Users

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 9

You are running the Sales Order Processing with Customer Down Payment (BKJ) process. Who creates the down payment request? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Billing clerk
- B. Accounts receivable accountant
- C. Internal sales representative
- D. Shipping specialist

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

Scope Item Level for Financial Supply Chain Management

To which of the following objects do you assign approval patterns to manage bank accounts?

2 answers

- A. Bank account ID
- B. Account type
- C. Payment signatory
- D. Company code

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

What function do you perform during the data load preparation? Please choose the correct answer.

- A. Simulate data load in the new cloud system
- B. Fill in migration templates with legacy data
- C. Analyze legacy data for validity and relevance
- D. Extract legacy data from the current system

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 12

You execute the Sell from Stock (BD9) process. At which process step is the billing due list updated? Please choose the correct answer. Note: Answers to this question are not verified

by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Create delivery
- B. Execute picking
- C. Job scheduling for billing creation
- D. Post goods issue

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 13

What does SAP S/4HANA Enterprise Management Cloud provide? There are TWO answers for this Question

- A. Native integration with non-SAP cloud solutions
- B. Preconfigured content for core services
- C. Access to the implementation Guide (IMG)
- D. Guided configuration tools

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 14

In SAP S/4HANA Cloud, which documents can be subsequently created after a sales inquiry?
(2)

- A. Sales order
- B. Sales quotation
- C. Quantity contract
- D. Value contract

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 15

You work on a Sell from Stock(BD9) process in SAP S/4HANA Cloud. Which business role can post goods issues?

- A. Warehouse clerk
- B. Resource manager
- C. Inventory manager
- D. Shipping specialist

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 16

What is the organizational unit at the top-most level in SAP S/4HANACloud?

- A. Controlling area
- B. Operating concern
- C. Company code
- D. Plant

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 17

Which organizational element determines that the sales area can belong to only one company code? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Distribution channel
- B. Plant
- C. Sales organization
- D. Division

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 18

What does SAP provide to customers to accelerate the implementation process for S/4HN Cloud?

- A. SAP Ledonardo
- B. SAP Activate
- C. Rapid Application Development
- D. ASAP

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 19

You receive a request for information for a product offering from a customer. In which sequence are the process steps executed?

- A. 1. Create sales inquiry
- 2. Accept sales inquiry
- 3. Create sales order
- B. 1. Create sales inquiry
- 2. Accept sales inquiry
- 3. Create sales contract
- C. 1. Create customer

- 2. Create sales quotation
- 3. Create sales contract
- D. 1. Create customer
- 2. Create sales quotation
- 3. Create sales order

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 20

In a predictive model for sales, what does the quotation conversion rate measure? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. The percentage of the number of order items that was converted from quotation items
- B. The percentage of the number of orders that was converted from quotations
- C. The percentage of the net value of billing documents that was converted from quotations
- D. The percentage of the net value order items that was converted from quotation items

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 21

For which extensibility approach do you use the SAP Cloud Platform? Please choose the correct answer.

- A. Managed extensibility
- B. Side-by-side extensibility
- C. Key user extensibility
- D. Classic extensibility

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 22

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

There are 3 correct answers to this question

- A. Approve and release purchase order
- B. Create billing document
- C. Create outbound delivery
- D. Enter vendor invoice
- E. Create inbound delivery

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 23

Which data objects are standard migration objects in SAP S/4HANA Cloud? There are THREE answers for this Question

- A. Customer open items
- B. Bank master data
- C. Plants
- D. Sales organizations
- E. Profit centers

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

You are taking part in a validation workshop for a scope item, and you identify a gap in a reporting requirement. What do you do? Please choose the correct answer.

- A. Create the change request
- B. Propose possible solutions
- C. Document the gap in detail
- D. Write the extension specifications

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 25

You are working in the SAP Fiori analytical apps for sales (1BS) in SAP S/4HANA Cloud. Which role would allow a user to launch the largest number of analytical apps for sales? Please choose the correct answer.

- A. Sales manager
- B. Returns refund clerk
- C. Billing clerk
- D. Shipping specialist

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 26

What is the top-level organizational unit in an SAP S/4HANA Cloud system? Please choose the correct answer.

- A. Company code
- B. Controlling area
- C. Operating concern
- D. Plant

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 27

How can customers activate additional SAP Best Practices processes? There are 3 answers for this Question.

Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Request activation in the Starter system from the SAP Service Center during the Deploy phase
- B. Request activation in the Starter system through the SAP Cloud Platform during the Realize phase
- C. Request activation in the Quality system from the SAP Service Center during the Run phase
- D. Request activation in the Quality system after it is upgraded to the latest quarter's release
- E. Request activation in the Production system after it is upgraded to the latest quarter's release

Answer: B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 28

For which parameter is the percentage of conversion from quotation to order calculated in Predictive Analytics Model Training- Sales (2YJ)? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Net value of invoiced order items
- B. Netvalue of order items
- C. Quantity of invoiced order items
- D. Quantity of order items

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

How does SAP ensure the pre-delivered SAP Best Practices content is protected from unwanted changes in the SAP S/4HANA Cloud system? Please choose the correct answer.

- A. Content Lifecycle Management
- B. Self-service configuration UI
- C. Expert configuration
- D. Business role authorizations

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

Which levels constitute the structure of a sales order? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

- A. Distribution channel Division
- B. Customer
- C. Delivery Billing
- D. Sales organization

- E. Inventory
- F. Material
- G. Order
- H. Item Schedule line
- I. Header

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 31

Which parameter determines whether a free of charge item is relevant for standard billing or pro forma billing?

Please choose the correct answer

- A. Payment term
- B. Order type
- C. Customer group
- D. Item category

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 32

You are working on an Invoice Correction Process with Debit Memo (BDQ) process in SAP S/4HANA Cloud.

What does the Create Debit Memo Request process step indicate? Please choose the correct answer.

- A. Instruction to send a debit memo to the customer
- B. Permission to pay a debit
- C. Intention to recover amount difference as a debit
- D. Intention to pass a credit for the amount difference

Answer: C ([LEAVE A REPLY](#))

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