

# Salesforce.Sharing-and-Visibility-Designer.v2022-04-26.q102

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## NEW QUESTION: 1

Cosmic Enterprises has created a custom object called 'Promotion' to store information about promotions offered by the company. The organization-wide default sharing setting of this custom object has been set to

'Private' and granting access via hierarchies has been disabled for it. Certain records of this object need to be shared with all the users who are assigned to the role of 'Sales Agent'.

What can be done to meet this requirement using Apex? Choose 1 answer.

- A. Create 'Promotion\_\_Share' records and use a public group that consists of the sales agents to grant access.
- B. Create 'Promotion\_\_Share' records and use a public group that consists of the 'Sales Agent' role to grant access.
- C. Create 'Promotion\_\_Share' records and use user IDs to grant access.
- D. Create 'Promotion\_\_Share' records and use a sharing group associated with the 'Sales Agent' role to grant access.

**Answer: D (LEAVE A REPLY)**

## NEW QUESTION: 2

Universal Containers (UC) service reps are assigned to a profile which has "View All" in Case object (Private OWD). To make sure service reps have access to all relevant information to attend to customer requests, which two details should a Salesforce Architect consider? Choose 2 answers:

- A. Service reps will be able to access all the UC Account records due to Implicit Sharing.
- B. Service reps will not be able to access all the UC Account records because Account OWD is private.
- C. Service reps will be able to access all UC contact records if they are controlled by parent.

D. Service reps will not be able to access all UC contact records if they are controlled by parent.

**Answer: B,D (LEAVE A REPLY)**

### NEW QUESTION: 3

A sales rep (John) at Universal Containers (UC) requested to update information in an account record where he has READ only access. John requested the EDIT access permission from the owner of the record (Paul). Paul manually shared the record with John. Assuming the OWD of the Account object is Public Read-Only, what is the impact in the system?

A. Existing AccountShare record is updated. Row Cause is "Manual" and Access Level is "Read/Write".

B. New AccountShare record is created. Row Cause is "Owner" and Access Level is "Full".

C. New AccountShare record is created. Row Cause is "Manual" and Access Level is "Read/Write".

D. Existing AccountShare record is updated. Row Cause is "Owner" and User/Group is "John".

**Answer: D (LEAVE A REPLY)**

### NEW QUESTION: 4

Universal Containers (UC) is in legal dispute regarding several orders. UC has found out these records were removed from system. The VP of Sales has asked to ensure this cannot happen in the future. What approach would meet this requirement?

A. Change the record type/page layout assignment for orders to be read-only.

B. Remove the delete button from the Order page layout.

C. Remove order delete permission from profiles and permission sets.

D. Implement a sharing rule that changes access for the records to read.

**Answer: C (LEAVE A REPLY)**

### NEW QUESTION: 5

Universal Container has developed a custom Visualforce page that will accept user input and must prefer returning the results to the users.

Which two techniques should be used to ensure the users cannot perform a SOQL injection attack?

A. Escape double quotes in the user input.

B. Use the with Sharing keyword on the controller.

C. Use bind variable in the SOQL query.

D. Use the escapesinglequotes() method to sanitize user input.

**Answer: (SHOW ANSWER)**

### NEW QUESTION: 6

What is a workaround to ownership data skew?

**A.** You can minimize possible performance impacts by not assigning the user(s) to a role.

**Answer: A** ([LEAVE A REPLY](#))

#### **NEW QUESTION: 7**

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

**A.** Create the share records in a class with the "Without Sharing" keyword.

**B.** Create the share records and set the RowCause to Manual.

**C.** Create the share records and set the RowCause to a custom Apex Sharing Reason.

**D.** Create the share records with the Delete on Owner Change field set to false.

**Answer: C** ([LEAVE A REPLY](#))

#### **NEW QUESTION: 8**

Universal Health is planning to store patient notes in Salesforce. Patient notes consist of long text notes taken by a user to document phone calls with a patient. A data audit has identified that these notes can contain Personally Identifiable Information (PII) and Personal Health Information (PHI). The regulatory requirements state that this data must be encrypted at rest as well as in transit. What should the Architect do in order to make sure Universal Health stays compliant?

**A.** Enable Salesforce Shield Platform Data Encryption and mark the patient notes field as encrypted.

**B.** Use an Apex trigger and the Apex Crypto class to encrypt patient notes as soon as they are saved to Salesforce.

**C.** No action is required; all Salesforce data is encrypted at rest as part of Salesforce's standard trust measures.

**D.** Create a new Custom Field of type "Text (Encrypted)" and move the patient notes data into the new field.

**Answer: (SHOW ANSWER)**

#### **NEW QUESTION: 9**

Cosmic Supermarket will soon perform a large-scale realignment of account and opportunity assignments, sales teams, and territories. The administrator is considering the use of deferred sharing maintenance to postpone the processing of group maintenance operations and sharing recalculations until all the desired changes have been made in Salesforce.

Which of the following are valid criteria for using this feature? Choose 2 answers.

**A.** Frequency of locking errors during updates.

**B.** Flexibility to arrange a maintenance window with customers.

**C.** Processing time associated with sharing rule recalculation.

D. Size and complexity of the company's realignment tasks.

**Answer:** ([SHOW ANSWER](#))

**NEW QUESTION: 10**

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Use "With Sharing" keyword to make sure record visibility will be considered
- B. Create a new record in \_Share object with RowCause "Manual"
- C. Create a specific Sharing Reason for the custom object.
- D. Use "runAS" system method in Apex classes to enforce record visibility.

**Answer:** C ([LEAVE A REPLY](#))

**NEW QUESTION: 11**

Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k. What enterprise territory management feature can US take advantage of in order to help them stay within their org limits?

- A. Territory Type
- B. Territory Hierarchy
- C. Territory type priority
- D. Territory Model State

**Answer:** D ([LEAVE A REPLY](#))

**NEW QUESTION: 12**

A developer of Cosmic Harvest has created a Visualforce page for a tab in Salesforce. The page uses a custom controller and allows a user to view and update certain fields on account records based on custom criteria selected by the user. What can the developer do to check within the custom controller whether the current user has the access to edit a particular field? Choose 1 answer.

- A. Use the isAccessible() method of the DescribeSObjectResult class.
- B. Use the isUpdateable() method of the DescribeFieldResult class.
- C. Use the isUpdateable() method of the DescribeSObjectResult class.
- D. Use the isAccessible() method of the DescribeFieldResult class.

**Answer:** ([SHOW ANSWER](#))

**NEW QUESTION: 13**

Which features does Salesforce provide for restricting login access to the application? Choose 2 answers.

- A. Role-based IP restrictions
- B. Profile-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based login hour restrictions

**Answer: B,D (LEAVE A REPLY)**

**NEW QUESTION: 14**

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

- A. The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B. The Invoice Object should have an inner join to the Invoice Line Item Object
- C. The Invoice Line Item Object should have a Lookup to the Invoice Object
- D. The Invoice Line Item Object should have a Master-Detail to the Invoice Object

**Answer: D (LEAVE A REPLY)**

**NEW QUESTION: 15**

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The total number of shipments made yearly by the customers should be available on the Account record to the Marketing team, but the Marketing team should not have access to Shipment records.

What recommendation should an Architect provide to accomplish this?

- A. Private organization-wide default on Shipment, rollup summary, and Master-Detail relationship to Account.
- B. Controlled by Parent (Account) on Shipment, trigger, and Master-Detail relationship to Account.
- C. Public organization-wide default on Shipment, process builder, and Lookup relationship to Account.
- D. Private organization-wide default on Shipment, trigger, and Lookup relationship to Account.

**Answer: D (LEAVE A REPLY)**

**NEW QUESTION: 16**

Cosmic Solutions has set the organization-wide default sharing setting for the Account object to 'Public Read Only'. Default access to contact records is 'Controlled by Parent', and the sharing settings for Case and Opportunity have been set to 'Private' and 'Public Read/Write' respectively. While defining an account team on a record, which of the following objects will be available for specifying the 'Read Only' access level? Choose 2 answers.

- A. Opportunity
- B. Case
- C. Contact
- D. Account

**Answer: B,D ([LEAVE A REPLY](#))**

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**NEW QUESTION: 17**

Universal Container (UC) is in a legal dispute regarding several orders. UC has found out these records VP of Sales has asked to ensure this cannot happen in the future.

What approach would meet this requirement?

- A. Remove the Delete button from the Order Page Layout.
- B. Remove Order delete Permission from Profiles and Permission Sets
- C. Change the Record Type/Page Layout assignment for orders to be Read Only.
- D. Implement a Sharing Rule that changes access for order to Read.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 18**

When you make changes to roles and groups Salesforce locks the entire group membership table, which makes it impossible to process group changes in multiple threads to increase throughput on updates.

- A. Granular Locking

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 19**

Universal Containers (UC) turned off the customer visibility feature in its customer community. What community functionality is impacted by having the customer user visibility turned off?

- A. Creating new customer community users.
- B. Searching for internal users.
- C. Searching for the external users.
- D. Updating their user profile.

**Answer: C ([LEAVE A REPLY](#))**

**NEW QUESTION: 20**

A developer of Cosmic Solutions is building a managed package for the Salesforce org used by the company.

The package will install a custom application that will connect to an external system when a user needs to access some information about a customer. The external system requires login, which makes it necessary to store authentication data within the package. Which of the following are the best options for storing the authentication data? Choose 3 answers.

- A. Protected Custom Metadata Type
- B. Cryptographic Hash Function
- C. Named Credential
- D. Encrypted Custom Field
- E. Protected Custom Setting

**Answer: A,C,E ([LEAVE A REPLY](#))**

**NEW QUESTION: 21**

The Sales Director of Cosmic Enterprises would like to allow sales reps to view, edit and create opportunities, but they should not be able to delete any opportunities in Salesforce. They are currently assigned to a custom profile and a role in the role hierarchy. The profile is not assigned to any other type of users in the company. A sharing rule has also been created to give the sales reps access to opportunities owned by a sales manager who is a member of a public group. What should an Architect recommend for this requirement? Choose 1 answer.

- A. Edit the sharing rule to redefine access to opportunities in Salesforce.
- B. Make sure that the existing custom profile does not have the 'Delete' permission on the Opportunity object.
- C. Create a new profile without the 'Delete' permission on the Opportunity object and assign it to the sales reps.
- D. Create a validation rule that prevents the deletion of opportunities.

**Answer: B ([LEAVE A REPLY](#))**

**NEW QUESTION: 22**

Sales executives at Universal Containers (UC) want to create list views to filter opportunities for large at-risk Opportunities. These list views should only be available to certain executives that specialize in closing problematic deals.

How can UC solve this requirement?

- A. Share the List Views with the appropriate Queue.
- B. Share the List Views with the appropriate Public Group.
- C. Share the List Views with the appropriate Role in the Role Hierarchy.
- D. Share the List Views with the appropriate individual users.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 23**

Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center.

In which two ways can UC hide list that are not relevant to an individual use since there will be Choose 2 answers.

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate public group.
- C. Share the list views with the appropriate individual users.
- D. Share the list views with the appropriate role in the role hierarchy

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 24**

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.

How should the architect design for this requirement?

- A. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- B. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- D. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 25**

Universal Containers, a global corporation of 50,000 users, has a 24x7 call center operated by 20,000 users that includes employees and contractors. Their sales organization is 10,000 strong and they started processing about 100,000 updates to opportunity custom fields called Priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy. There was a third mass update on a Next Step field on the Action Plan custom object that has Case as a lookup field. Users started seeing a Group membership lock error in the system. What is a probable cause for this error?

- A. Lock contention on Territory object because of Territory object updates.
- B. Lock contention on Account records because of Opportunity object updates.
- C. Lock contention on Case records because of Action Plan custom object updates.
- D. Lock contention due to system-initiated sharing rule recalculation

**Answer: D ([LEAVE A REPLY](#))**

**NEW QUESTION: 26**

At Universal Containers there is a team of auditors distributed through the organization that all need access to high-value Opportunities.

With a private sharing model, which two options should an architect recommend when designing a solution for this requirement?

Choose 2 answers

- A. Add the auditors to the default Opportunity Team.
- B. Put the auditors as the highest level of the role hierarchy.
- C. Create a criteria-based sharing rule to give access to the public group for high-value Opportunities.
- D. Create a public group and assign the Auditors to the group.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 27**

Universal Containers (UC) is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service containers.

UC implemented a new Partner Community for its dealers. Each dealership has a dealer manager who manages the service agents. The community-sharing model is private.

What is the optimal option to give dealer managers visibility to customer cases only raised by their service agents?

- A. Using the role hierarchy, the cases raised by service agents will be visible to their relevant dealer managers.
- B. Change external organization-wide default of case object to public read only.
- C. Create a sharing rule to share cases created by service agents with their dealer manager.
- D. Create a sharing set to share cases created by service agents with their dealer manager.

**Answer: A ([LEAVE A REPLY](#))**

**NEW QUESTION: 28**

Which two options are available to share a Report or Dashboard folder with other users in the Organization?

Choose 2 answers

- A. Teams
- B. Public Groups
- C. Profiles
- D. Roles

**Answer: B,D ([LEAVE A REPLY](#))**

**NEW QUESTION: 29**

Which two statements are true regarding the configuration options available when using Salesforce setup?

(Choose two.)

- A. The Page Layout Assignments setting is available in profiles, but NOT in permission sets
- B. The Login Hours setting is available in profiles, but NOT in permission sets
- C. The Record Types setting is available in profiles, but NOT in permission sets
- D. The Tab Settings is available in profiles, but NOT in permission sets

**Answer: A,B (LEAVE A REPLY)**

#### **NEW QUESTION: 30**

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to their distributor for delivery.

What license recommendation will meet distributor needs?

- A. Customer Community Plus
- B. Sales Cloud
- C. Custom Community
- D. Partner Community

**Answer: D (LEAVE A REPLY)**

#### **NEW QUESTION: 31**

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Delete the file.
- B. Delete the public link.
- C. Move the file to another folder.
- D. Rename the file.

**Answer: B (LEAVE A REPLY)**

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#### **NEW QUESTION: 32**

Universal Containers uses person accounts to represent retail customers and business to represent Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to private, how might the architect meet these requirements.

- A.** Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact reps.
- B.** Update Retail Sales profile to grant access to Person Account record type.
- C.** Give view All access for Accounts to the Retail Sales profile.
- D.** Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount

**Answer: D (LEAVE A REPLY)**

### **NEW QUESTION: 33**

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The .. yearly by the customers should be available on the Account record to the Marketing team, but the Marketing Shipment records.

What recommend should an Architect provide to accomplish this?

- A.** Public organization-wide default on Shipment, process builder, and lookup relationship to Account.
- B.** Controlled by Parent (Account) on Shipment, trigger, and trigger, and Master-Detail relationship to Account.
- C.** Private organization-wide default on Shipment, trigger, and Lookup relationship to Account,
- D.** Private organization-Wide default on Shipment, rollup summary, and Master-Detail relationship to Account.

**Answer: C (LEAVE A REPLY)**

### **NEW QUESTION: 34**

After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the .. complaints of permission error messages appearing when closing an opportunity.

How did this error occur?

- A.** The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
- B.** Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.
- C.** The trigger should be using RunAs() when creating the order.
- D.** The trigger handler class is using "with sharing" and the user does not have access to the orders related to the opportunity.

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 35**

Which two reasons should the Architect consider regarding the use of Apex Sharing Reasons?

Choose 2 answers

- A. Ensuring the Share record is deleted upon ownership change.
- B. Ensuring the developer can more easily troubleshoot programmatic sharing.
- C. Ensuring there is additional criteria available for Criteria-Based Sharing.
- D. Ensuring the Share record is not deleted upon ownership change.

**Answer:** ([SHOW ANSWER](#))

**NEW QUESTION: 36**

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

**Answer:** B,D ([LEAVE A REPLY](#))

**NEW QUESTION: 37**

To grant Universal Containers sales managers access to shipment records properly it was necessary to the IT Team is worried about improper access to records.

Which two features and best practices should a Salesforce architect recommended to mitigate the risk?

- A. User isAccessible keyword Apex classes to assure record visibility will be followed.
- B. Use isShareable keyword in Apex classes to assure record visibility will be followed
- C. Use runAs system method in test classes to test using different users and profiles.
- D. Use With Sharing keyword in Apex classes to assure record visibility will be followed

**Answer:** A,D ([LEAVE A REPLY](#))

**NEW QUESTION: 38**

Universal Containers (UC) has implemented Service Cloud. There is a flag field on the case object that marks a case as (Sensitive). UC requested that this flag can be viewed by all

users who have access to the case but only be edited by the assigned case assessor. The case assessor is a lookup field on the case object. How can an architect achieve this requirement?

- A. Permission Set.
- B. Object Permissions.
- C. Field-level security
- D. Custom Lightning Component.

**Answer: D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 39**

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Use the `Schema.SObject.Lead.isAccessible()` method.
- C. Nothing; Field-Level Security will automatically be enforced.
- D. Use the `{!Schema.sObjectType.Lead.fields.isAccessible()}` expression

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 40**

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in protected custom settings that are used in the apex callout
- B. Store the credentials in a custom object using encrypted fields
- C. Store the credentials in protected custom metadata that are used in the apex callout
- D. Store the credentials in named credentials that are used in the apex callout
- E. Store the credentials in the apex code, which will not be available to non-admins

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 41**

Universal Containers wants to create a way to store sensitive Invoice Data in Salesforce. A User who owns an Account should not see every Invoice, but only invoices that they or their subordinates own. Which two features should be considered during this solution implementation?

Choose 2 answers.

- A. Deploy the Relationship between Accounts and the Invoices Object as Lookup.
- B. Ensure that the Organization-Wide Default sharing for Invoices is set to Private.
- C. Deploy the Relationship between Accounts and the Invoices Object as Master-Detail.
- D. Create a Workflow that populates the Invoice sharing object upon Insert.

**Answer: B,C (LEAVE A REPLY)**

**NEW QUESTION: 42**

The sales managers at the Universal Containers (UC) requested their teams to define each user's role on their accounts in order to provide an easy way to establish accountability and collaboration. Sales managers also requested that sales associates should only get the following permissions:

- \* Read access to the accounts.
- \* Read access to cases related to the accounts
- \* No access to deals related to the accounts

The sales associates may be granted access to opportunities when needed.

Assuming the overall sharing model of the organization is private and no sharing rules are configured on the account object. How can an Architect achieve these requirements?

- A.** Use Account Teams to define access to accounts as well as opportunities and cases related to accounts
- B.** Use Account teams, Opportunity teams, and Case teams.
- C.** Use Account teams, Case teams. No configuration required for the opportunity object.
- D.** Use Account teams and use Sharing rules to share cases with sales associates. No change required to the opportunity object

**Answer: A (LEAVE A REPLY)**

**NEW QUESTION: 43**

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD -Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A.** Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- B.** Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- C.** There are no other option besides using field level security.
- D.** Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.

**Answer: C (LEAVE A REPLY)**

**NEW QUESTION: 44**

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Delete the public link.
- B. Rename the file.
- C. Move the file to another folder
- D. Delete the file.

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 45**

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private.

What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers direct reports will also have access to these records.
- D. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.

**Answer: D (LEAVE A REPLY)**

**NEW QUESTION: 46**

A custom object called 'Performance Review' has been created to store information about employees' performance reviews. A lookup relationship field has been created on the object to specify the name of the reviewer. When a new record of the object is created, it should be shared automatically with the reviewer assigned to the record. The reviewer should be given 'Read/Write' access to the record. Which of the following should be used for this requirement? Choose 2 answers.

- A. Share object
- B. Metadata API
- C. Apex Trigger
- D. Criteria-Based Sharing Rule

**Answer: (SHOW ANSWER)**

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**NEW QUESTION: 47**

Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

- A. Build a workflow email notification to notify the interviewer of the record assignment.
- B. Build a standard sharing rule between Job Interview and the Interviewer.
- C. Build apex Managed Sharing code to share Job Interview with the Interviewer user.
- D. Build a criteria-based sharing rule between the Job Interview and the Interviewer.

**Answer:** ([SHOW ANSWER](#))

**NEW QUESTION: 48**

Cosmic Enterprises would like to create a custom web service that should be exposed to the company's re-sellers. The web service will be used by re-sellers to retrieve information about accounts and orders fulfilled in their stores. They should only be able to retrieve information about accounts and orders related to their own stores. With regard to the creation of the custom Apex web service, what should an architect recommend for this requirement? Choose 1 answer.

- A. The web service should use the 'with sharing' keyword.
- B. The web service should use the runAs() system method.
- C. The web service must be declared as 'private'.
- D. The web service should use the 'transient' keyword.

**Answer:** A ([LEAVE A REPLY](#))

**NEW QUESTION: 49**

The Architect notices that there are many duplicate Account records and numerous sharing rules created in Salesforce. What would be the reason?

- A. The Organization-Wide Default for the Account object is Private.
- B. The Object permissions for the Account object are Create, Read, and Edit.
- C. The Organization-Wide Default for the Account object is Public Read-Only.
- D. The Organization-Wide Default for the Account object is Public Read/Write.

**Answer:** A ([LEAVE A REPLY](#))

**NEW QUESTION: 50**

A remote user is complaining that they can't see a certain account when they run a particular Private Account List View that they created for themselves. How might a System Administrator assist in troubleshooting this issue?

Choose one answer:

- A. Use the Login As feature to see what the User is seeing in her login.
- B. Temporarily make the user a System Administrator so she can fix the issue.
- C. Have the User send the List View link URL via email and investigate.
- D. VPN to the User's location and establish a remote desktop session.

**Answer: A (LEAVE A REPLY)**

#### **NEW QUESTION: 51**

UniversalContainers(UC)hasimplementedcustomercommunitywithcustomercommunitylicenses for their customers. UCrequested thatanyrecord owned by its customers should be accessible byUC users in the customer support role.

How can an Architect configure the system to support the requirements?

- A. Sharing Rule
- B. Sharing Set
- C. Share Group
- D. Apex Sharing

**Answer: C (LEAVE A REPLY)**

#### **NEW QUESTION: 52**

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD -Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- C. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- D. There are no other option besides using field level security.

**Answer: A (LEAVE A REPLY)**

#### **NEW QUESTION: 53**

Universal Containers has the following requirements:

A custom Loan object requires Org-Wide Defaults set to Private.

The owner of the Loan record will be the Loan Origination Officer.

The Loan record must be shared with a specific Underwriter on a loan-by-loan basis.

The Underwriters should only see the Loan records for which they are assigned.

What should the Architect recommend to meet these requirements?

- A.** Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason.
- B.** Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing.
- C.** Create a lookup relationship from the Loan object to the User object. Use a trigger on the Loan object to create the corresponding record in the Loan\_share object.
- D.** Create a master-detail relationship from the Loan to the User object. Loan records will be automatically shared with the Underwriter.

**Answer: B (LEAVE A REPLY)**

#### **NEW QUESTION: 54**

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The ..

yearly by the customers should be available on the Account record to the Marketing team, but the Marketing Shipment records.

What recommend should an Architect provide to accomplish this?

- A.** Public organization-wide default on Shipment, process builder, and lookup relationship to Account.
- B.** Controlled by Parent (Account) on Shipment, trigger, and trigger, and Master-Detail relationship to Account.
- C.** Private organization-wide default on Shipment, trigger, and Lookup relationship to Account,
- D.** Private organization-Wide default on Shipment, rollup summary, and Master-Detail relationship to Account.

**Answer: C (LEAVE A REPLY)**

#### **NEW QUESTION: 55**

Universal Containers (UC) has a requirement to expose a web service to their business partners. The web service will be used to allow each business partner to query UC's Salesforce instance to retrieve the status of orders. The business partner should only be allowed access to orders for which the business partner is the fulfillment vendor. The Architect does not want the business partners to utilize the standard APIs and would prefer a custom API be developed. Which three design elements should the Architect consider in order to ensure the data security of the solution?

Choose 3 answers

- A.** Provide each partner with their own Salesforce login set to API Enabled on the profile.
- B.** Query the Orders object with Dynamic SOQL based upon the fulfillment ID.
- C.** Set the Orders object's sharing settings to Private in the Org-Wide Defaults
- D.** Develop a custom Apex web service using the "With Sharing" keyword.

E. Develop a custom Apex web service with a fulfillment ID input attribute

**Answer: B,C,D (LEAVE A REPLY)**

**NEW QUESTION: 56**

Regarding the use of Apex Sharing Reasons, which two reasons should an Architect consider? (Choose two.)

- A. Making sure the developer can more easily troubleshoot programmatic sharing
- B. Making sure there is additional criteria available for Criteria-Based Sharing
- C. Making sure the Share record is NOT deleted upon ownership change
- D. Making sure the Share record is deleted upon ownership change

**Answer: A,C (LEAVE A REPLY)**

Explanation/Reference:

**NEW QUESTION: 57**

Universal Containers is looking to set up a new integration with its ERP system. The goal is to synchronize contacts in the ERP shipping tables with those in their CRM so that sales reps can view up to date contact information. The integration runs under a dummy Integration User who is at the top of the role hierarchy. The Organization-Wide Default sharing setting for Accounts is Private and Contacts is Controlled by Parent. A large number of contacts (100,000) have account data in the ERP system, but do not have corresponding Accounts in Salesforce.

How should the Architect design the solution so that the sales team can see the contacts and there are no performance issues?

- A. Have the integration create the contacts under one dummy account record; use an Account sharing rule to grant sales reps access to the contacts.
- B. Have the integration create both contacts and their corresponding accounts; use an Account sharing rule to grant sales reps access to the contacts.
- C. Have the integration create the contacts with Salesforce without an account; use a Contact sharing rule to grant sales reps access to the contacts.
- D. Have the integration create both the contacts and their corresponding accounts; use a Contact Sharing rule to grant sales reps access to the contacts.

**Answer: C (LEAVE A REPLY)**

**NEW QUESTION: 58**

Cosmic Repair Solutions uses a custom object called 'Repair Job' to store information about repair jobs in Salesforce. Generally, a group of three field technicians is assigned to each repair job. When field technicians are assigned to a repair job, the record associated with the job is shared programmatically with each user using Apex Managed Sharing. However, an assignment is often changed later, which requires sharing a record with the required users again using the same code. As a result, manual sharing recalculation needs to be performed.

Which of the following can be created and/or utilized to optimize the existing process of sharing a record with the assigned field technicians? Choose 1 answer.

- A. Manual Sharing
- B. Public Group
- C. Sharing Rule
- D. Sharing Setting

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 59**

Universal Containers has a strict security model enforced through object, field, and row-based security mechanisms. The Architect would like to ensure the security model is being thoroughly tested using Apex automated tests. Which three considerations should be made when using the runAs() method to design Apex unit tests?

- A. runAs() can be used inside of test classes to validate field-level permissions
- B. runAs() does not enforce user permissions or field-level permissions in test classes (Missed)
- C. runAs() can be used inside of test classes to validate record-level security
- D. runAs () counts towards total DML statements issued within transaction (Missed)
- E. runAs() can be used outside of test classes to bypass record-level security

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 60**

A developer at Universal Containers is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely.

Which three options should the Architect recommend to secure the credentials?

Choose 3 answers

- A. Store the credentials in protected custom metadata that are used in the Apex Callout.
- B. Store the credentials in protected custom settings that are used in the Apex Callout.
- C. Store the credentials in the Apex code, which will not be available to non-admins.
- D. Store the credentials in a custom object using encrypted fields.
- E. Store the credentials in Named Credentials that are used in the Apex Callout.

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 61**

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private

sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- C. No changes are needed to the sharing and visibility model to implement this requirement.
- D. Create a batch job that creates sharing rules as needed, based on the cases created.

**Answer: (SHOW ANSWER)**

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#### **NEW QUESTION: 62**

The sales manager in Japan have asked the sales manager in Australia to assist them with closing their deals.

How are these requirements achieved?

- A. Assign the sales manager View All on the opportunity object.
- B. Use sharing set to give the sales manager access to the deals.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Create ownership-based sharing rule.

**Answer: D (LEAVE A REPLY)**

#### **NEW QUESTION: 63**

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules were created for each team. What is the side effect of this approach?

- A. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
- B. All sales reps will have Read access to all Accounts.
- C. All sales reps will have Read access to Accounts for all Opportunities.
- D. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by then team members.

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 64**

DreamHouse Realty has the following situation:

- User 1 is in the default account team for User 2, who owns the ACME account.
- User 2 modifies User 1's team member access to the account.

What results from this modification?

- A.** The modification affects the default Opportunity team
- B.** The modification affects only the ACME Account
- C.** The modification affects all child ACME Accounts
- D.** The modification affects the default Account team

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 65**

Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two "Filter by owner" options would the user see while creating a list view on the Case object?

Choose 2 answers

- A.** Public Groups
- B.** Queue
- C.** Roles
- D.** My Case Teams

**Answer: B,D (LEAVE A REPLY)**

**NEW QUESTION: 66**

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A.** Use APEX managed sharing to grant access to the records.
- B.** Create an owner-based sharing rule to grant access to the records.
- C.** Include the Invoice Related List On Account Page layout.
- D.** Create a criteria-based sharing rule to grant access to the records.

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 67**

Cloud Kicks wants to set up a new integration with its ERP system. Cloud Kicks' objective is to synchronize contacts in the ERP shipping tables with those in their CRM so that sales reps can view up-to-date contact information. Cloud Kicks has the following environment:

- The integration runs under a dedicated Integration User who is at the top of the role hierarchy.

- The Organization-Wide Default sharing setting for Accounts is Private and Contacts is Controlled by Parent.
- 100,000 contacts have account data in the ERP system, but do not have corresponding Accounts in Salesforce.

An Architect needs to design the solution so that the sales team can see the contacts and so that there are no performance issues.

What should the Architect do?

- A.** 1. Have the integration create both the contacts and their corresponding accounts.  
2. Use a Contact Sharing rule to grant sales reps access to the contacts.
- B.** 1. Have the integration create the contacts under one dedicated account record.  
2. Use an Account sharing rule to grant sales reps access to the contacts.
- C.** 1. Have the integration create the contacts with Salesforce without an account.  
2. Use a Contact sharing rule to grant sales reps access to the contacts.
- D.** 1. Have the integration create both contacts and their corresponding accounts.  
2. Use an Account sharing rule to grant sales reps access to the contacts.

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 68**

Besides their own team accounts, sales managers at Universal Containers need to have READ access to all accounts of the same segment in other countries. Role hierarchy was implemented accordingly (based on countries), but a sales manager in the US is complaining that he cannot view account records of the same segment in Canada. What should be done to grant access in a proper way?

- A.** Create an owner-based sharing rule to grant access to account records that have the same segment to all sales manager roles.
- B.** Change the role hierarchy and put all of the sales managers in the US and Canada in the same role.
- C.** Create criteria-based sharing rules to grant access to account records that have the same segment to all sales manager roles.
- D.** Create a public group and include all accounts of the same segment and grant access through a permission set.

**Answer:** ([SHOW ANSWER](#))

Explanation

**A: Owner-Based Sharing Rules**An owner-based sharing rule opens access to records owned by certain users.

For example, a company's sales managers need to see opportunities owned by sales managers in a different region. The U.S. sales manager could give the APAC sales manager access to the opportunities owned by the U.S. team using owner-based sharing.  
[https://help.salesforce.com/articleView?id=security\\_sharing\\_rule\\_types.htm&type=5](https://help.salesforce.com/articleView?id=security_sharing_rule_types.htm&type=5)

#### **NEW QUESTION: 69**

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, apply, and Case objects. Which two options can the user see while adding Account team members to Account?

- A. Opportunity Access
- B. Activity Access
- C. Case Access (Missed)
- D. Contact Access

**Answer: A,C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 70**

Universal Containers maintains Job information in a Custom Object that contains sensitive information. The only users who should be able to view and edit Job records are the user who owns the record and all users in the Delivery profile. Which three platform sharing tools are required to support the above requirements?

Choose 3 answers.

- A. Organization-Wide Default sharing setting of Private on the Job Object.
- B. "View All Data" profile permission on the Delivery Profile.
- C. "Modify All" permission for Job Object on the Delivery Profile.
- D. Criteria-Based sharing rule for the Delivery Profile on the Job Object.
- E. Grant access Using Hierarchy sharing setting on the Job Object set to false.

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 71**

What is the security vulnerability in the following code snippet? `<apex:form>  
<apex:commandButtonrender="outputIt" value="Update It"/> <apex:inputText value="{!  
myTextField}"/> <apex:form> <apex:outputPanel id="outputIt"> Value of my Textfield is  
<apex:outputText Value="{!myTextField}" escape="false"/> <apex:outputPanel>`

- A. Arbitrary Redirects
- B. SOQL Injection
- C. Cross-Site Scripting
- D. Access Control

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 72**

What is a workaround to ownership data skew?

**Answer:**

You can minimize possible performance impacts by not assigning the user(s) to a role.

#### **NEW QUESTION: 73**

The architect at Universal Containers would like to prevent users from editing encrypted fields. Assuming no customizations are implemented, which two options should the Architect choose to support the requirement?

Choose 2 answers

- A. Page Layout settings
- B. Validation Rules
- C. Apex Triggers
- D. Workflow Rules

**Answer: A,B (LEAVE A REPLY)**

#### **NEW QUESTION: 74**

Besides their own team accounts, sales managers at Universal Containers need to have READ access to all accounts of the same segment in other countries. Role hierarchy was implemented accordingly (based on countries), but a sales manager in the US is complaining that he cannot view account records of the same segment in Canada. What should be done to grant access in a proper way?

- A. Create an owner-based sharing rule to grant access to account records that have the same segment to all sales manager roles.
- B. Change the role hierarchy and put all of the sales managers in the US and Canada in the same role.
- C. Create criteria-based sharing rules to grant access to account records that have the same segment to all sales manager roles.
- D. Create a public group and include all accounts of the same segment and grant access through a permission set.

**Answer: A (LEAVE A REPLY)**

Explanation

A: Owner-Based Sharing Rules An owner-based sharing rule opens access to records owned by certain users.

For example, a company's sales managers need to see opportunities owned by sales managers in a different region.

The U.S. sales manager could give the APAC sales manager access to the opportunities owned by the U.S. team using owner-based

sharing. [https://help.salesforce.com/articleView?id=security\\_sharing\\_rule\\_types.htm&type=5](https://help.salesforce.com/articleView?id=security_sharing_rule_types.htm&type=5)

#### **NEW QUESTION: 75**

Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two "Filter by owner" options would the user see while creating a list view on the Case object?

Choose 2 answers

- A. Public Groups
- B. Roles

C. My Case Teams

D. Queue

**Answer: C,D (LEAVE A REPLY)**

#### **NEW QUESTION: 76**

Universal Containers (UC) has 200 distributors that use Partner Community licenses. Partners cannot see each other's data, but UC is also trying to give more visibility to data for certain individuals at a distributor.

HOW can an Architect give users in the partner user role access to all Case and Container records owned by any user, regardless of role, at the same distributor?

A. Give super user permission to the individual partner users.

B. Create a Permission Set granting "View All" permission to Case and Container records.

C. Create an ownership-based sharing rule.

D. Create sharing sets.

**Answer: C (LEAVE A REPLY)**

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#### **NEW QUESTION: 77**

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and reassign accounts owners. Which two points should an architect consider in this situation?

Which two point should an Architect consider in this situation?

Choose 2 answers

A. Restricting the organization-sharing configurations to private.

B. Changing complex role hierarchy can cause a high level of sharing recalculation.

C. Replacing Account records ownerships massively can cause data skew.

D. Using a temporary parking lot account to improve performance.

**Answer: B,C (LEAVE A REPLY)**

#### **NEW QUESTION: 78**

Universal Containers has set the Org-Wide Sharing Default for Accounts to Private and has created some sharing rules to extend access based on certain data access policies. An architect has been asked to review access to a certain set of key customer accounts. How might this review be conducted?

- A. Use the Sharing button on each customer Account.
- B. Export the Account Share table and review.
- C. Log in as each user and Run the All Accounts List View.
- D. Run a Report on Sharing in the Admin Console.

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 79**

Universal Containers has enabled External Default Sharing and wants to allow for external users to have the External Sharing Default set to Public Read-Only for a custom object. Which two options are valid Internal Default sharing settings for the custom object?

- A. Controlled by Parent
- B. Public Read/Write
- C. Public Read Only
- D. Private

**Answer:** B,C ([LEAVE A REPLY](#))

#### **NEW QUESTION: 80**

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Create a Sharing Rule to share opportunities to the owner's manager's role and below.
- B. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.
- C. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.
- D. Grant Super User access to the Lead Agents as part of the Community user setup.

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 81**

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the ..

How are these requirements achieved?

- A. Assign the sales manager View All on the opportunity object.
- B. Use opportunity teams to automatically add the sales manager as a team member.
- C. Use sharing set to give the sales manager access to the deals.
- D. Create ownership-based sharing rule.

**Answer: D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 82**

The architect has a requirement to create a criteria-based sharing rule based on the customer Social.. up the rule in Contact Sharing, the field is not shown on the list of available field.

What might cause this?

- A. The field has been configured for encryption.
- B. The architect does not have permission to Compliance fields.
- C. The architect's profile does not have field level Security (FLS) for this field.
- D. fields with validation rules are not available for sharing rules.

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 83**

Universal Containers has a custom object, Employee Review, with an Organization-Wide Default security setting of Private. A user lookup on the Employee Review object is populated when a reviewer is assigned to perform a review. How can this user be granted edit access to the record if they are not the owner?

- A. Create a workflow rule to share the Employee Review record with the user in the lookup field.
- B. Create a criteria-based sharing rule to share the record with the user in the lookup field.
- C. The user will be granted access to the record automatically when the user lookup is populated.
- D. Create an Apex trigger to insert an Employee Review Share record with an access level of Edit.

**Answer: B ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 84**

Universal Containers (UC) is a non-profit organization and has over 20,000,000 members (donors). The company decided to assign those accounts to Donations Reps based on their regions. Donations Reps ended up owning over 50,000 donors each. The donation reps started to see significant degradation of the system performance. What could be the reason for this problem?

- A. There is an Account ownership data skew problem.
- B. The Donations Reps access to the assigned accounts.
- C. The Account (donor) object OWD is Private.
- D. Salesforce sharing recalculation kicked off.

**Answer: A ([LEAVE A REPLY](#))**

**NEW QUESTION: 85**

What is the best practice for testing sharing and visibility changes?

- A. Use the Sharing button to test Profile and Permission set changes.
- B. Use Field Audit Trail to audit the field meta-data and visibility.
- C. Use the Login As feature for a sample user in each role and profile.
- D. Use Administrative and User reports to view the Active Users.

**Answer: C ([LEAVE A REPLY](#))**

**NEW QUESTION: 86**

Universal Containers (UC) wants all full-time internal employees to be able to view all leads. A subset of contractors and temporary employees should also be able to see leads. Which organization-wide default (OWD) approach should an architect recommend that will help UC implement these requirements?

- A. Implement a Public Read/Write OWD on Lead.
- B. Implement a Public Read/Write/Transfer OWD on Lead.
- C. Implement a Private OWD on Lead.
- D. Implement a Public Read Only OWD on Lead.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 87**

When writing test methods, what functionality is verified by the system method "runAs()?"

- A. Enforcement of a user's field-level security.
- B. Enforcement of user permissions.
- C. Enforcement of a user's record sharing.
- D. Enforcement of user's public group assignments.

**Answer: C ([LEAVE A REPLY](#))**

**NEW QUESTION: 88**

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Grant Super User access to the Lead Agents as part of the Community user setup.
- B. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.

**C.** Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.

**D.** Create a Sharing Rule to share opportunities to the owner's manager's role and below.

**Answer: C (LEAVE A REPLY)**

#### **NEW QUESTION: 89**

In order to allow community users to collaborate on Opportunities, which license type must the users.

**A.** Sales Community

**B.** Customer Community plus

**C.** Partner Community

**D.** Customer Community

**Answer: C (LEAVE A REPLY)**

#### **NEW QUESTION: 90**

Partner users can access records belonging to users in their account at their same role or lower in the role hierarchy, for Cases, Leads, Opportunities and Custom Objects. Which of the following access has to be given ?

**A.** Super user permission

**Answer: A (LEAVE A REPLY)**

#### **NEW QUESTION: 91**

DreamHouse Realty is designing a new community using the Customer Community license type. They have the following requirements:

- They want the users to complete survey questions through the community interface.
- Responses need to be stored in a Custom Object that has a lookup to the account object.
- Any internal user who has access to the account should be able to see all survey responses.
- All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies.

Which security settings should be used to achieve this goal?

**A.** Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

**B.** Set the Organization-Wide Default security to be Private for both internal and external users and use Sharing Rules to grant the desired access.

**C.** Set all Organization-Wide Default settings to be Public Read/Write for both internal and external users.

**D.** Set the Organization-Wide Default security to be Public Read/Write for internal users and a Private for external users.

**Answer: B (LEAVE A REPLY)**

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#### **NEW QUESTION: 92**

Universal Containers has implemented a community for its customers using the Customer Community sense type. They have implemented a custom object to store service requests that has a look up to the account record. The Organization Wide Default External Access for the service request object is set to Private. Universal Containers wants their customers to be able to see service requests for their account through the community Customers should not see service requests for other accounts. What Salesforce feature can the Architect use to implement this?

- A.** Use manual sharing to share the service requests manually when a new community user is added.
- B.** Use a Sharing Rule to share service requests to the community user based on their role.
- C.** Use a Sharing Set to share service requests related to the account based on the community user's profile.
- D.** Use Apex Managed Sharing to share service requests related to the account to the appropriate community users.

**Answer: C (LEAVE A REPLY)**

#### **NEW QUESTION: 93**

Universal Containers has a Private Sharing Model for the Opportunity object. Sales Rep A at Universal Containers created the Opportunity record and then transferred ownership of the Opportunity record to Sales Rep B.

Both Sales Rep A and B have the same role in the Role Hierarchy.

What access will Sales Rep A have to the Opportunity after the transfer?

- A.** No Access
- B.** Read Only
- C.** Read/Write
- D.** Full Access

**Answer: A (LEAVE A REPLY)**

#### **NEW QUESTION: 94**

Ursa Major Solar needs an Architect to develop Apex Managed Sharing code for the custom Job object. The sharing settings for the Job object are set to Private.

The Architect is assigning level for the record.

Which two lines of code will cause a DMLA exception on insert to the database? (Choose two.)

- A. `objectname.AccessLevel='Edit'`
- B. `objectname.AccessLevel='Read'`
- C. `objectname.AccessLevel='All'`
- D. `objectname.AccessLevel='None'`

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 95**

Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a..Configured an external object called Invoice.

Created a lookup relationship between account and the invoice

How can the architect grant the sales managers access to the customer invoices data?

- A. By creating a sharing set a share invoice with users in a sales manager role.
- B. By using manual sharing to share invoices with relevant sales managers.
- C. By creating sharing rules to share the invoice records with users in sales manager roles.
- D. By controlling the invoices object permission on the sales manager's profile.

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 96**

Susan posts a file to the Chatter feed for a record of an object.

Which two statements accurately describe who can view the file by default?

- A. Susan and users with a shared Chatter post for the file.
- B. Susan and users with access to the record.
- C. Susan only
- D. Susan and users with the View all Data permission.

**Answer:** ([SHOW ANSWER](#))

#### **NEW QUESTION: 97**

Universal Containers would like to restrict users' access to export reports What option supports this requirement?

- A. Remove "Allow Export" on the report folder settings.
- B. Remove the Export button from the report page layout.
- C. Remove the "Report Manager" user permission.
- D. Remove the "Export Reports" profile permission.

**Answer: D** ([LEAVE A REPLY](#))

**NEW QUESTION: 98**

Universal Containers (UC) implemented Sales Cloud and requested that only certain branch staff trained to sell high risk products can create opportunities for high risk products.

In which two ways can an Architect allow only specific branch staff to sell high risk products?

Choose 2 answers

- A. Set Price Book Organization Wide Default to View Only and share the price book (High Risk) with the trained staff.
- B. Share (High Risk) price book with the trained staff via manual sharing.
- C. Configure Price book Organization wide default to No Access.
- D. Share (High Risk) price book with the trained staff via sharing rule.

**Answer: A,B (LEAVE A REPLY)**

**NEW QUESTION: 99**

Universal Container maintains job info in a Custom object that contains sensitive information. The user who owns the record and all users in the delivery profile are the only users who should be able to view and edit job records. Which three platform sharing tools are required to support the above requirements?

- A. Criteria-Based sharing rule for the Delivery Profile on the job obj (Your Answer)
- B. Modify all permission for job object on the delivery profile
- C. Organization-wide default sharing setting of private on the job object (Missed)
- D. View all data profile permission on the delivery profile (Missed)
- E. Grant access using hierarchy sharing setting on the job object set to false (Missed)

**Answer: A,C,E (LEAVE A REPLY)**

**NEW QUESTION: 100**

Which two objects support creating queues?

Choose 2 answers.

- A. Account.
- B. Lead.
- C. Case.
- D. Opportunity.

**Answer: B,C (LEAVE A REPLY)**

**NEW QUESTION: 101**

An administrator of Cosmic Solutions wants to create a list view that only displays accounts of manufacturing companies. Sales users use a custom field on the Account object to indicate the type of company. The list view should only be visible to three sales managers of the company. If all the users are using Salesforce Classic, which of the following should be used to restrict the visibility of the list view? Choose 1 answer.

- A. User
- B. Role and Subordinates

C. Public Group

D. Role

**Answer: C (LEAVE A REPLY)**

### NEW QUESTION: 102

Universal Containers has successfully implemented a large Service Cloud rollout for their national call centre

3 months ago. One of their largest customer accounts, United Automotive, has over 15,000 open cases.

Agents are now having trouble opening new cases for United Automotive. When they try to create a case, the following Error messages appear for them.

UNABLE\_TO\_LOCK\_ROW

They notice that this only occurs for the United Automotive account. If they try to save the case again it will usually work, but the problem seems to be happening more and more often.

What option should the Architect recommend?

**A.** Review the Customer Service Profile to ensure that they have Read/Write access to the appropriate Case and Account Fields.

**B.** Review the Account structure to split the United Automotive account into multiple branch accounts.

**C.** Review all Account sharing rules to ensure that the Customer Service team has Read/Write access to the United Automotive Account.

**D.** Review all Case Sharing Rules and consolidate where appropriate to reduce the total number of sharing rules.

**Answer: B (LEAVE A REPLY)**

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